SHORT TERM TENDER FOR DEVELOPMENT OF 860 MW (AC) SOLAR POWER PROJECTS IN KARNATAKA TO BE IMPLEMENTED IN 43 TALUKAS/ CONSTITUENCIES

VOLUME I Request for Proposal

07 Dec 2017



KARNATAKA RENEWABLE ENERGY DEVELOPMENT LIMITED

KREDL, Head Office Bangalore #39, "Shanthigruha" Bharath Scouts & Guides Building, Palace Road, Bangalore-560001.

Request for Proposal

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GLOSSARY

Bid(s) As defined in the Disclaimer As defined in Clause 1.2.1 **Bidders** As defined in Clause 1.2.1 **Bidding Process** Bid Due Date As defined in Clause 1.2.2 **Bid Security** As defined in Clause 1.2.4 **Bid Validity Period** As defined in Clause 2.17 Conflict of Interest As defined in Clause 2.1.13 As defined in Clause 2.1.2 Consortium As defined in Clause 1.1.1 Developer **Effective Tariff** As defined in Clause 1.2.5 Eligibility Criteria As defined in Clause 1.2.4(B) Financial Capacity As defined in Clause 3.3.2 Government Government of Karnataka As defined in Clause 3.3.2(b) **Group Business Entity** As defined in Clause 2.1.16(i) Jt. Bidding Agreement Lead Member As defined in Clause 2.1.16 (d) LOA As defined in Clause 3.4.6 Member Member of a Consortium Other Members As defined in Clause 2.1.16 (d)

As defined in Article 1 of Power Purchase Performance Security

Agreement

PPP Public Private Partnership As defined in Clause 1.1.1 Project As defined in Clause 1.1 Draft Power Purchase Agreement (PPA)

INR Indian Rupee

Request for Proposal (RFP) As defined in Clause 1.1.8 Right As defined in Clause 1.1.7 SPV As defined in Clause 2.1.16 As defined in Clause 3.3.2 **Technical Capacity**

The words and expressions beginning with capital letters and defined in this document shall, unless the context otherwise requires, have the meaning ascribed thereto herein, shall, unless the context otherwise requires, have the meaning ascribed thereto therein.

DISCLAIMER

The information contained in this Request for Proposal ("RFP") document or subsequently provided to Bidder(s), whether verbally or in documentary or any other form by or on behalf of KREDL or any of their employees or advisors, is provided to Bidder(s) on the terms and conditions set out in this RFP and such other terms and conditions subject to which such information is provided.

This RFP is not an agreement and is neither an offer nor invitation by KREDL to the prospective Bidders or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in preparing their proposal pursuant to this RFP (the "Bid"). This RFP includes statements, which reflect various assumptions and assessments arrived at by KREDL in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Bidder may require. This RFP may not be appropriate for all persons, and it is not possible for KREDL, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFP. The assumptions, assessments, statements and information contained in this RFP may not be complete, accurate, adequate or correct. Each Bidder should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this RFP and obtain independent advice from appropriate sources.

Information provided in this RFP to the Bidder(s) is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. KREDL accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

KREDL, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Bidder under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFP and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in this Bidding Process.

KREDL also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Bidder upon the statements contained in this RFP. KREDL may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this RFP. The issue of this RFP does not imply that KREDL is bound to select a Bidder or to appoint the Developer, as the case may be, for the Project and KREDL reserves the right to reject all or any of the Bidders or Bids without assigning any reason whatsoever. The Bidder shall bear all its costs associated with or relating to the preparation and submission of its Bid including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by KREDL or any other costs incurred in connection with or relating to its Bid. All such costs and expenses will remain with the Bidder and KREDL shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a Bidder in preparation or submission of the Bid, regardless of the conduct or outcome of the Bidding Process.

1. INTRODUCTION

1.1. Background

Karnataka Renewable Energy Development Limited ("**KREDL**") incorporated under the Companies Act, 1956 is a nodal agency of the Government of Karnataka ("**GoK**") to facilitate the development of renewable energy in Karnataka. KREDL processes all applications received for setting up of renewable energy generating plants and based on their recommendation, GoK approvals and grants rights to such independent power producers to set up their generation plants in Karnataka. Subsequently, KREDL also monitors progress of various renewable energy projects in Karnataka.

GoK intends to undertake development of 860 MW (Eight Hundred and Sixty MW) (AC) Grid Interactive Megawatt scale Solar Power Plants across forty three (43) Talukas/ Legislative Constituencies in Karnataka to be implemented at a location within the geographical boundary of the respective Talukas/ Legislative Constituencies of Karnataka on either land or rooftop or floating area or canal top or combination of either of the above, subjected to approval from the concerned appropriate authority for setting up the Project on the abovementioned locations (hereinafter referred to individually as the "Project" implemented in one Taluka/ Legislative Constituency and collectively referred as the "Projects" implemented in multiple Talukas/ Legislative Constituencies). GoK, through KREDL, has decided to carry out the bidding process for selection of the Bidders to whom the Project(s) may be awarded\(^1\).

<u>Bidders are allowed to Bid for one or more Project(s) based on the Eligibility Criteria stipulated in the Clause 3.3 of this RFP, subject to Clause 1.1.2 of the RFP.</u>

This RFP document is common for all the Project(s). It may be noted, however, that for all intents and purposes the Project(s) are independent of each other and the Bidder shall, as part of its Financial Bid, submit separate Effective Tariff (as defined in Clause 1.2.5) for each of the Project for which it is submitting its Bids in accordance with this RFP document. Separate Agreement (hereinafter referred to as the "Draft Power Purchase Agreement (PPA)") shall be entered for each Project(s) with concerned electricity supply companies ("ESCOMS"), which shall be further vetted by Karnataka Electricity Regulatory Commission ("KERC").

1.1.1. The developer (hereinafter referred to as "Developer") shall be responsible for design, finance, 'acquisition' or 'leasing and sub-leasing' of land or rooftop or floating area or canal top or combination of either of the above, engineering, procurement, construction, operation and maintenance of the Project(s) under and in accordance with the provisions of the PPA to be entered into between the Developer and the concerned ESCOM, and shall be vetted by KERC.

KREDL may facilitate, based on the request of the Developer and at its own discretion, for leasing and sub-leasing of the private land or rooftop or floating area or canal top or combination of either of the above required for the Project. In this regard, Developer shall submit letter of willingness provided by the land or rooftop or floating area or canal top or combination of either of the above owners to KREDL

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for sub-leasing of land or rooftop or floating area or canal top or combination of either of the above to Developers towards implementation of the Project.

The responsibility of the successful Bidders shall include but not limited to identification of such land or rooftop or floating area or canal top or combination of either of the above owners, conducting a legal due diligence up to the Bidder's satisfaction, negotiation of the land or rooftop or floating area or canal top or combination of either of the above lease price with the land or rooftop or floating area or canal top or combination of either of the above owners as per the direction of Deputy Commissioner of the concerned district, as mentioned in the Government Order EN66 VSE 2016 Bangalore dated 5/10/2016 (refer KREDL website). KREDL may help the successful Bidders in writing the letter of facilitation to the concerned Deputy Commissioner and other concerned authorities for arranging the meetings.

KREDL may execute the land or rooftop or floating area or canal top or combination of either of the above lease agreement with the land or rooftop or floating area or canal top or combination of either of the above owners and further sub-lease to the concerned Developer through a land or rooftop or floating area or canal top or combination of either of the above sub-lease agreement. In this regard, the Developer shall submit a bank guarantee for an amount equivalent to the respective annual land or rooftop or floating area or canal top or combination of either of the above lease, in advance, for every year to KREDL till the end of land or rooftop or floating area or canal top or combination of either of the above lease period. Further, the successful Bidder shall pay handling charges for an amount calculated as 2% (two percent) of such annual land or rooftop or floating area or canal top or combination of either of the above lease amount for every year till expiry of land or rooftop or floating area or canal top or combination of either of the above lease period³.

It is clarified that in no case KREDL shall be held responsible for extending such support towards the above facilitation for leasing/sub-leasing of the land or rooftop or floating area or canal top or combination of either of the above.

1.1.2. Capacity of the Project

A Bidder may submit Bids for developing the Project(s) under solar PV technology to be implemented at a location within the geographical boundary of the respective Talukas/ Legislative Constituencies of Karnataka on either land or rooftop or floating area or canal top or combination of either of the above, subjected to approval from the concerned appropriate authority for setting up the Project on the above mentioned locations⁴.

It is pertinent to mention that a Bidder can propose any number of Projects, but the minimum capacity of the individual Project proposed by the Bidder shall be at least 3 MW (AC) per Taluka/ Constituencies, and the maximum capacity of the individual Project proposed by the Bidder shall be limited to 20 MW (AC) per Taluka/ Constituency. However, the maximum capacity to be allotted to any Bidder including its Parent, Ultimate Parent, Affiliate, Group Business Entity (ies) or any other Group Entity (ies) either bidding as Single Bidder or as a Consortium shall not exceed the aggregate maximum capacity of 860 MW (AC). It is important to note that, the Bidder including its Parent,

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<u>Ultimate Parent, Affiliate, Group Business Entity (ies) or any other Group Entity (ies) either bidding as Single Bidder or as a Consortium can submit only one (1) Bid for (1) one Taluka/Constituency.</u>

The Bidder shall furnish details including its Parent, Ultimate Parent, Affiliate, Group Business Entity (ies) or any other Group Entity (ies) either bidding as Single Bidder or as a Consortium participating in the Bidding Process as per the format provided in **Annex – I (Details of the Bidder)**.

The Bidder can quote the respective Effective Tariff for one or more Taluka/ Legislative Constituency in the Price Bid for the capacity per Taluka/ Legislative Constituency not exceeding its eligible capacity in aggregate, determined as per its Technical Criteria and Financial Capacity mentioned under Clause 3.3 of the RFP. In each Taluka/ Legislative Constituency, the Bidder cannot bid more than its eligible capacity as mentioned above, limiting to a maximum of 20 MW (AC) per Taluka/ Legislative Constituency. In case the Bidder quotes more than its eligible capacity in any of the Taluka/ Legislative Constituency, all the Bids submitted by the Bidder for the Taluka/ Legislative Constituency shall be summarily rejected.

The evaluation of the Price Bids for the Bidders shall be made for each Taluka/ Legislative Constituency for the purpose of allocation of final Project capacity. Further, the Bidder who quotes the lowest Effective Tariff will be arranged first and so on for each Taluka/ Legislative Constituency. KREDL reserves the right for allocation of the final Project capacity of all the Bidders corresponding to their quoted Effective Tariff; such decision shall be made based on the overall least cost implication to the ESCOMs in Karnataka for the total tendered capacity, in relation to allocation of maximum 20 MW (AC) capacity per Taluka/ Legislative Constituency.

Illustration: For avoidance of doubt, in case a Bidder is eligible to quote for 7 MW (AC) capacity in aggregate based on its Technical Criteria and Financial Capacity, then the Bidder can quote the respective Effective Tariff for one or more Taluka/ Legislative Constituency with capacity up to 7 MW (AC) per Taluka/ Legislative Constituency. In each Taluka/ Legislative Constituency, the Bidder cannot bid more than its eligible capacity (7 MW (AC). In case the Bidder quotes more than 7 MW (AC) in any of the Taluka/ Legislative Constituency, all the Bids submitted by the Bidder shall be summarily rejected. On opening of the Price Bid, KREDL reserves the right for allocation of the final Project capacity of all the Bidders corresponding to their quoted Effective Tariff; such decision shall be made based on the overall least cost implication to the ESCOMs in Karnataka for the total tendered capacity, in relation to allocation of maximum 20 MW (AC) capacity per Taluka/ Legislative Constituency.

For instance, the Bidder can quote for such a scenario:5

Name	Capacity in MW (AC)
Taluka/ Legislative Constituency 1	7 MW (AC)
Taluka/ Legislative Constituency 2	4 MW (AC)

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Taluka/ Legislative Constituency 3	3 MW (AC)
Taluka/ Legislative Constituency 4	5 MW (AC)
•••	
Taluka/ Legislative Constituency N	6 MW (AC)

1.1.3. Connectivity with the Grid

The Developer shall be responsible for power evacuation from the power plant to the nearest substation/delivery point as mentioned in the PPA. Bidders shall be solely responsible for identification of suitable grid substation and carrying out any evacuation assessment study with respect to the connectivity of the Project to the grid substation. Also, the physical location of the Project shall be within the Taluka/Legislative Constituency for which the Bidder is submitting its Bid. However, the evacuation of the Project may be made to any nearby grid substation of KPTCL or concerned ESCOMS, as the case may be, irrespective of the allotted Taluka/Legislative Constituency for the Project. It is pertinent to mention that the metering shall be done at the inter-connection point at the end of the nearest substation/delivery point.

For generation capacity between 3 MW (AC) and 5 MW (AC), the interconnection to the nearest substation/delivery point shall be at the voltage level of 11 kV subjected to the approval from Karnataka Power Transmission Company Limited ("KPTCL") / ESCOMs, as the case may be, based on the load flow study report. However, for the purpose of reliability, the Developer may preferably interconnect to the nearest substation/delivery point at a higher voltage level.

For generation capacity between 5 MW (AC) and 20 MW (AC), the Developer shall provide the interconnection to the nearest substation at the voltage level of 33 kV/66 kV/110 kV/220 kV subjected to the approval from KPTCL/ ESCOMs, as the case may be, based on the load flow study report.

* It is important to note that the Bidder shall Bid for the Project capacities only as whole numbers between 3 MW (AC) to 20 MW (AC). No decimal point in the Project capacity is accepted.

It is pertinent to mention that the charges towards obtaining the load flow study report along with the approval from KPTCL/ ESCOMs shall be borne by the Developer.

The selected Bidder shall obtain power evacuation approval from KPTCL/concerned ESCOM, as the case may be, after signing of PPA. In this regard, the successful Bidder shall be solely responsible for obtaining the power evacuation approval from KPTCL/ concerned ESCOM, as the case may be. In no case, KREDL/ KPTCL/ concerned ESCOMs shall be held responsible for the non-performance of the

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successful Bidder in obtaining the above mentioned approval from KTPCL/ concerned ESCOM, as the case may be^{7} .

The Developer shall carry out maintenance of the transmission lines during the PPA Period. However, applicable supervision charges shall be paid by the Developer.

- 1.1.4. The Scope of Work will broadly include development, operation and maintenance of the Project(s) including supply of power at the Effective Tariff as per the Draft PPA⁸ during the tenure as mentioned in the Draft PPA.
- 1.1.5. The Bidding Documents include this RFP and the enclosed Draft PPA.
- 1.1.6. The Draft PPA sets forth the detailed terms and conditions for grant of the right to the Developer to supply solar power to the ESCOM (the "Right"), including the scope of the Developer's services and obligations and is enclosed as Volume II of this RFP (the PPA to be executed by the Developer and ESCOM which shall further be vetted by KERC).
- 1.1.7. The statements and explanations contained in this RFP are intended to provide a proper understanding to the Bidders about the subject matter of this RFP and should not be construed or interpreted as limiting in any way or manner the scope of services and obligations of the Developer set forth in the Draft PPA or KREDL's right to amend, alter, change, supplement or clarify the scope of work, the Right to be awarded pursuant to this RFP or the terms thereof or herein contained. Consequently, any omissions, conflicts or contradictions in the Bidding Documents including this Volume I Request for Proposal ("RFP") shall be noted, interpreted and applied appropriately to give effect to this intent, and no claims on that account shall be entertained by KREDL.
- 1.1.8. KREDL shall receive Bids in accordance with the terms set forth in this RFP and other documents to be provided by KREDL pursuant to this RFP (collectively the "Bidding Documents"), as modified, altered, amended and clarified from time to time by KREDL, and all Bids shall be prepared and submitted in accordance with such terms.
- 1.1.9. The Project(s) would be awarded to the Bidder(s) subjected to the Eligibility Criteria as per Clause 3.3 of this RFP. Bidders desirous of bidding for more than one Project will be required to submit separate Effective Tariff for each of the Project. For the purpose of identifying the Bidder to implement the Project, the Bids submitted by each Bidder would be evaluated on the basis of the evaluation criteria set out in Section 3 (Evaluation of Bids) of this RFP.

The Selected Bidder may change the proposed location within the same Taluka/ Constituency only indicated during the RFP stage for the Project in the event that land or rooftop or floating area or canal top or combination of either of the above for the same cannot be acquired or for other technical reasons. "It is pertinent to mention that the splitting of entire Project for individual Taluka/ Constituency is permitted and such individual capacities shall be for at least 3 MW (AC) only, which shall be implemented in single location and on contiguous land or rooftop or

 8 The executed Power Purchase Agreement shall be vetted by KERC

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floating area or canal top or combination of either of the above¹⁰ only. In the event of failure to execute 3 MW (AC) of such Projects, the entire capacity of the Bidder shall be cancelled." In no circumstance shall the Effective Tariff offered by the Bidder be changed due to change in location, subject to the provisions mentioned under Clause 1.2.5 of the RFP.¹¹

Change in location of the Project is permitted within geographical boundary of the Taluk/ Legislative Constituency only. It is clarified that in no case the change in Taluk/ Legislative Constituency is permitted to the Bidder at any circumstances even in case of the failure on the part of the successful Bidder towards land or rooftop or floating area or canal top or combination of either of the above acquisition/ land or rooftop or floating area or canal top or combination of either of the above leasing or due to non-availability of capacity for evacuation of power in the grid substation. However, the evacuation of the Project may be made to any nearby grid substation of KPTCL or concerned ESCOMS, as the case may be, irrespective of the allotted Taluka/legislative constituency for the Project¹²

1.2. Brief Description of Bidding Process

- 1.2.1. KREDL has adopted a single stage process (the "Bidding Process") for selection of Bidders for award of the Project(s) and invites Bids from eligible parties ("Bidders"), which expression shall, unless repugnant to the context include the members of the Consortium, for the Project electronically in the unified e-procurement platform of the Government of Karnataka www.eproc.karnataka.gov.in (hereinafter referred to as "E-Procurement Website") in accordance with the terms of this RFP. KREDL shall not be held responsible for failure on part of the Bidder to furnish all or any of the documents as part of its Bid through E-Procurement Website or for rejection of Bids by E-Procurement for whatsoever reasons. No correspondence shall be entertained by KREDL in this regard.
- 1.2.2. The Bidders are requested to submit their Bids in accordance with the Bidding Documents. The Bid shall be valid for a period of not less than 180 (One Hundred and Eighty) days from the date specified in Clause 1.3 for submission of Bids (the "Bid Due Date").
- 1.2.3. The Bidding Documents include the RFP and Draft PPA for the Project. The Bidding Documents and any addenda issued subsequent to this RFP, but before the Bid Due Date, will be deemed to form part of the Bidding Documents.
- 1.2.4. The Bidders are required to deposit, along with its Bid, a bid security ("Bid Security") of INR 10,00,000/- (Indian Rupees Ten Lakhs only) per MW (AC) per Project of the proposed aggregate capacity. It is clarified that in case the Bidder is bidding for one or more Taluka/ Legislative Constituency as per the provisions mentioned in Clause 1.1.2, then the Bidder shall submit the respective individual Bid Security for each Project.

Illustration: For avoidance of doubt, in case a Bidder is eligible to quote for 7 MW (AC) capacity in aggregate based on its Technical Criteria and Financial Capacity, and if the Bidder is interested to

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¹⁰ Addendum-1

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submit the Bids for all Taluka/ Legislative Constituency then the Bidder shall submit individual Bid Security for all Taluka/ Legislative Constituency, as applicable, for each Project.¹³

The demand draft shall be issued in favour of "Managing Director, Karnataka Renewable Energy Development Limited" to be drawn at "Bengaluru". The Bid Security shall be refundable as per Clause 2.20.3 except in the case of the Selected Bidder(s) whose Bid Security shall be retained till it has provided a Performance Security under the Draft PPA. The Bidder shall pay a part of Bid Security equal to an amount of INR 10,00,000/- (Indian Rupees Ten Lakh only) through E-Procurement Website for the first project only, through any one of the following e-Payment options only.

Online payments:

- 1. Credit Card
- 2. Direct Debit
- 3. Internet Banking

Offline payments:

- 4. Remittance at the Bank Counter using challan (ICICI Bank only)
- 5. NEFT/RTGS

<u>Please note that payment submitted through cheque or demand draft shall not be accepted for the first project.</u> For further details regarding e-payment, please refer to E-Procurement Website.

Remaining Bid Security¹⁴ shall be provided in the form of Bank Guarantee only acceptable to KREDL at the time of Bid submission for the first project. For the remaining projects, the Bid Security shall be provided in the form of Demand Draft first, and then through Bank Guarantee only. The validity period of the Bank Guarantee shall not be less than 180 (One Hundred and Eighty) days from the original Bid Due Date as mentioned in the NIT, inclusive of the claim period of 60 (sixty) days, and may be extended as may be mutually agreed between KREDL and the Bidder from time to time¹⁵. The Bid shall be summarily rejected if it is not accompanied by the above Bid Security.

The Bank details of KREDL is as follows:

- Branch Name: Vijaya Bank
- Bank Address: Indiranagar Branch, CMH Road, Bengaluru 560038
- Bank Official Contact person: Manager
- Bank Phone No. and Fax No: 080-25252191, 080-25251150
- Bank IFSC Code: VIJB0001301
- Swift code: VIJBINBBFXB
- Bank Account No.:130100300000899

The Bid Security payable for the Project through E-Procurement Website, Demand Draft and through bank guarantee is set out in the table below:

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¹⁴ This amount would be different for each Bidder and shall be calculated based on the capacity for which it is submitting its Bid for the Project(s).

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Name of	Total Bid Security	Through	By way of Bank
Assignment	Total bla Secontly	e- payment	Guarantee
Development of	INR10,00,000/-	INR 10,00,000/- (Indian	An amount to be derived
Solar Power	(Indian Rupees Ten	Rupees Ten Lakhs only)	by each Bidder based on
Projects in the	Lakhs only) per	per Project for the first	the aggregate capacity
State of	MW (AC)	project.	(AC) for which it is
Karnataka		For remaining projects,	submitting its Bid for the
		the Demand Draft shall	Project(s), less the
		be issued in favour of	payment of Bid Security
		"Managing Director,	of INR10, 00,000/-
		Karnataka Renewable	(Indian Rupees Ten Lakhs
		Energy Development	only) made through
		Limited" to be drawn at	e-payment/ Demand
		"Bengaluru".	Draft (as applicable)

For avoidance of doubt the following illustration is provided:

Illustration:

Suppose the Bidder will quote for Five (5) no of projects for the following capacities; Project 1 (10 MW), Project 2 (10 MW), Project 3 (20 MW), Project 4 (8 MW), and Project 5 (12 MW).

The above five (5) Project(s) has a cumulative capacity of 60 MW.

The Bid Security shall be paid as mentioned below:

Project Name	Aggregate Capacity (MW)	Online payment	Demand Draft	Bank Guarantee*
For Project 1	10 MW	INR10, 00,000	Nil	INR 90, 00,000
For Project 2	10 MW	Nil	INR10, 00,000	INR 90, 00,000
For Project 3	20 MW	Nil	INR10, 00,000	INR 1,90,00,000
For Project 4	8 MW	Nil	INR10, 00,000	INR 70,00,000
For Project 5	12 MW	Nil	INR10, 00,000	INR 1,10,00,000

Note: KREDL shall not be held responsible in case of failure on part of the Bidder to furnish part of the Bid Security through E-Procurement Website or for rejection of Bids by E-Procurement for whatsoever reasons. No correspondence shall be entertained by KREDL in this regard.

- 1.2.4(A) Bidders would need to submit the following sets of documents as part of their Bid;
 - a. "**Key Submissions**" to be submitted through E-Procurement Website as provided in Clauses 2.11.
 - b. The "Financial Bid" of the Bidder shall be submitted only through E-Procurement Website. This shall be uploaded at the slot provided for Financial Bid only. If the price is disclosed anywhere else, the bid will be rejected.

- 1.2.4 (B) The evaluation of the Bid submissions would be carried out in the following three stages:
 - a. The first stage would involve opening and evaluation of the Key Submissions and a test of responsiveness based on the provisions of Clause 3.2 of the RFP. Those Bids found to be substantially responsive would be evaluated in the second stage. KREDL reserves the right to seek any document submitted in the E-Procurement Website in the form of hard copy for the purpose of clarification.
 - b. In the second stage, the information of the Bidders relating to their eligible experience comprising Technical Capacity and Financial Capacity ("Eligibility Criteria") would be evaluated as per Clause 3.3 of this RFP. Bidders who meet the Eligibility Criteria would qualify for evaluation of their Financial Bid.
 - c. In the third stage, the Financial Bid in accordance with the provision of Clause 3.4 would be opened and evaluated to identify the Selected Bidder(s).
- 1.2.5. Financial Bids are invited for the Project(s) on the basis of the effective tariff (the "Effective Tariff") offered by a Bidder for energy to be sold to ESCOMs under the Draft PPA. The Effective Tariff payable by ESCOM to the Bidder shall constitute the sole criteria for evaluation of the Financial Bids. The Agreement Period is pre-determined, as indicated in the Draft PPA.

In case as a consequence of delay in commissioning of the Project beyond the Scheduled Commissioning Date, subject to provisions of Draft PPA, the changed applicable Effective Tariff for the Project shall be 80% (eighty percent) of the Effective Tariff quoted by the Bidder, if the Project is commissioned within 3 (three) months thereafter.

For the avoidance of doubt, in the event, a Bidder quotes the Effective Tariff higher than the Benchmark Tariff of Rs. 3.57 per unit, such Bids submitted by the Bidder shall be summarily rejected by KREDL¹⁶

1.2.6. The Bidder can quote the respective Effective Tariff for one or more Taluka/Legislative Constituency in the Price Bid for the capacity per Taluka/Legislative Constituency not exceeding its eligible capacity in aggregate, determined as per its Technical Criteria and Financial Capacity mentioned under Clause 3.3 of the RFP. In each Taluka/Legislative Constituency, the Bidder cannot bid more than its eligible capacity as mentioned above, limiting to a maximum of 20 MW (AC) per Taluka/Legislative Constituency. In case the Bidder quotes more than its eligible capacity in any of the Taluka/Legislative Constituency, all the Bids submitted by the Bidder for the Taluka/Legislative Constituency shall be summarily rejected.

The evaluation of the Price Bids for the Bidders shall be made for each Taluka/ Legislative Constituency for the purpose of allocation of final Project capacity. Further, the Bidder who quotes the lowest Effective Tariff will be arranged first and so on for each Taluka/ Legislative Constituency. KREDL reserves the right for allocation of the final Project capacity of all the Bidders corresponding to their quoted Effective Tariff; such decision shall be made based on the overall least cost implication to the ESCOMs in Karnataka for the total tendered capacity, in relation to allocation of maximum 20 MW (AC) capacity per Taluka/ Legislative Constituency¹⁷.

Addendum-8

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¹⁶ Addendum-9

The remaining Bidders may be kept in reserve and may be shortlisted in case any of the Selected Bidders withdraws or is not selected for any reason, in accordance with the process specified in this RFP and as explained in Clause 3.4. In the event that the other Bidders withdraw, KREDL may, in its discretion annul the Bidding Process.

- 1.2.7. The Developer shall be entitled for the revenues from the Project in accordance with the terms of the Draft PPA.
- 1.2.8. Further and other details of the process to be followed and the terms thereof are spelt out in this RFP.
- 1.2.9. Any queries (including any discrepancy, ambiguity and error) or request for additional information concerning this RFP shall be submitted in writing and shall be submitted through post/courier to the Managing Director, KREDL. The envelopes shall clearly bear the following identification/ title: Queries/Request for Additional Information: RFP for "Development of 860 MW (AC) Solar Power Projects in the State of Karnataka to be implemented in 43 Talukas/ Constituencies".

1.3. Schedule of Bidding Process

KREDL shall endeavour to adhere to the following schedule as published in NIT or as amended from time to time through publishing Corrigendum.

Venue of Pre-bid Conference:

KEB Engineers' Association Convention Hall, Race Course Cross Road, Anand Rao Circle, Bangalore- 560009

2. TERMS OF BIDDING

A. GENERAL

2.1. General terms of Bidding

2.1.1. The Bidder including its Parent, Ultimate Parent, Affiliate, Group Business Entity (ies) or any other Group Entity (ies) either bidding as Single Bidder or as a Consortium is eligible to submit only one Bid for one Taluka/ Constituencies.

Further, a Bidder either bidding as Single Business Entity or as a Consortium is eligible for award of Project(s) of aggregate capacity up to 860 MW (AC) under this RFP for all the Talukas/ Constituencies, however the maximum limit for each taluka/ Constituency is 20 MW (AC). In the event where the Bid(s) submitted by any Bidder and its Group Business Entity(ies), either as a Single Business Entity or as a Consortium, aggregate to more than 860 MW (AC), in such circumstances all the Bid(s) submitted by such Bidder and such Group Business Entity(ies) under this RFP would be rejected.

- 2.1.2. a. The Bidder may be a single business entity ("Single Business Entity") or a group of entities (the "Consortium"), coming together to implement the Project(s). However, no Bidder applying individually or as a member of a Consortium, as the case may be, can be a member of another Consortium for any Taluka/ Constituency. The term Bidder used herein would apply to both a Single Business Entity and a Consortium.
 - b. A Single Business Entity, Government-owned entity and in case of Consortium, all the entities forming a Consortium, bidding for the Project, shall be a Company incorporated under the Companies Act 1956/2013 or under an equivalent law abroad, if it is a foreign company.

If any information including but not limited to certificates or documentary evidence or letter or any document submitted by the Bidder in support of qualifying the eligibility criteria is found to be incorrect/untrue/wrong/dishonest at any point in time post submission of Technical Bid, KREDL, at its own discretion, shall cancel all the capacities of such Bidder and the performance bank guarantee (if any) shall be forfeited. Further, KREDL can blacklist the Bidder for participating in any further Bid in KREDL up to the level of participating in any tender for Government of Karnataka¹⁸.

A Consortium shall be eligible for consideration subject to the conditions set out in Clause 2.1.16 below. Unless the context otherwise requires, the terms not defined in this RFP, but defined in the Draft PPA for the Project shall have the meaning assigned thereto in the Draft PPA.

c. <u>It shall be noted that the Partnership firms/ Limited Liability Partnership (LLP)/ Limited Liability Company (LLC) cannot participate in this Bidding process¹⁹.</u>

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¹⁸ Addendum-1

¹⁹ Addendum-1

- 2.1.3. Notwithstanding anything to the contrary contained in this RFP, the detailed terms specified in the Draft PPA shall have overriding effect; provided, however, that any conditions or obligations imposed on the Bidder hereunder shall continue to have effect in addition to its obligations under Draft PPA.
- 2.1.4. The Financial Bid should be furnished in electronic mode only clearly indicating the Effective Tariff.

 The Bidder shall, as part of its Financial Bid, submit separate Effective Tariff for each of the Project for which it is bidding.
- 2.1.5. The Financial Bid must clearly indicate the bid amount in Indian Rupees (INR) only up to two (2) decimal points. Any Financial Bid received in the physical form shall be considered as a non-responsive Bid and would be rejected.
- 2.1.6. The Financial Bid shall consist of Effective Tariff to be quoted by the Bidder as per Clause 2.14. The Bidder's Effective Tariff for the Project to be implemented at a location within the geographical boundary of the respective Talukas/ Legislative Constituencies of Karnataka on either land or rooftop or floating area or canal top or combination of either of the above, subjected to approval from the concerned appropriate authority for setting up the Project on the abovementioned locations shall be governed as per the KERC tariff order as provided in Schedule 2 of this RFP. In no case the Effective Tariff quoted by the Bidder shall be more than the above KERC determined tariff for Grid Interactive Megawatt scale Solar Power Plants as provided in Schedule 2.

It is pertinent to mention that there shall not be any preferential/ differential tariff for solar PV Projects irrespective of its implementation on either land or rooftop or floating area or canal top or combination of either of the above, subjected to approval from the concerned appropriate authority for setting up the Project on the abovementioned locations within the geographical boundary of the respective Talukas/ Legislative Constituencies of Karnataka²⁰.

In this regard, the Bidder shall provide a certification for not availing/ to avail subsidy/ grant/ central financial assistance from MNRE and/or any other State Government and/or any other Central Government as enclosed in the Annexure-1 of this Addendum to be considered as Annex – XI (Certification for not availing/ to avail subsidy/ grant/ central financial assistance from MNRE and/or any other State Government and/or any other Central Government) of the RFP 21 .

- 2.1.7. The Bidder shall furnish a Bid Security as per Clauses 1.2.4 and 2.20 and in accordance with the provisions of this RFP. The Bidder shall provide part of the Bid Security in the form of a Bank Guarantee acceptable to KREDL, as per format at Appendix IV.
- 2.1.8. The validity period of the Bank Guarantee shall not be less than 180 (One Hundred and Eighty) days from the original Bid Due Date as mentioned in the NIT, inclusive of a claim period of 60 (sixty) days, and may be extended as may be mutually agreed between KREDL and the Bidder²². The Bid shall be summarily rejected if the Bidder fails to submit the original Bank Guarantees towards Bid Security to KREDL within the date as specified in Schedule of Bidding Process. The Bid Security shall be

²¹ Addendum-5

²⁰ Addendum-1

²² Addendum-8

- refundable as per the Clause 2.20.3 except in the case of the Selected Bidders whose Bid Security shall be retained till they have provided a Performance Security under the Draft PPA.
- 2.1.9. The Bidder should submit a Power of Attorney as per the format at Appendix II, authorising the signatory of the Bid to commit the Bidder and the signatory should accept the same by signing the POA. The hard copy of the same shall be submitted along with Supporting Board resolution, BG, DDs.
- 2.1.10. In case the Bidder is a Consortium, the Members thereof should furnish a Power of Attorney in favour of the Lead Member in the format at Appendix III. The hard copy of the same shall be submitted along with Supporting Board resolution, BG, DDs.
- 2.1.11. Any condition or qualification or any other stipulation contained in the Bid submission shall render the Bid submission liable to rejection as a non-responsive Bid submission.
- 2.1.12. The Bid submission and all related correspondence and documents in relation to the Bidding Documents shall be in English language. Supporting documents and printed literature furnished by the Bidder with the Bid may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language, duly authenticated and certified by the Bidder. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Bid, the English language translation shall prevail.
- 2.1.13. The Bidding Documents including this RFP and all attached documents are and shall remain the property of KREDL and are transmitted to the Bidders solely for the purpose of preparation and submission of a Bid in accordance herewith. Bidders are to treat all information as strictly confidential and shall not use it for any purpose other than for preparation and submission of their Bid. KREDL will not return any Bid or any information provided along therewith.
- 2.1.14. A Bidder shall not have a conflict of interest (the "Conflict of Interest") that affects the Bidding Process. Any Bidder found to have a Conflict of Interest shall be disqualified. Without limiting the generality of the above, a Bidder shall be considered to have a Conflict of Interest that affects the Bidding Process, if:
 - a. such Bidder (or any constituent thereof) and any other Bidder (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding in a Bidder or a constituent thereof in the other Bidder(s) (or any of its constituents) is less than 25% of its paid up and subscribed capital; or
 - b. a constituent of such Bidder is also a constituent of another Bidder; or
 - c. such Bidder has the same legal representative for purposes of this Bid as any other Bidder; or
 - d. such Bidder, or any Group Business Entity thereof, has a relationship with another Bidder or any Group Business Entity thereof, directly or through common third parties, that puts them in a position to have access to each other's information about, or to influence the Bid of either or each; or

- e. such Bidder or any Group Business Entity thereof has participated as a consultant to KREDL in the preparation of any documents, design or technical specifications of the Project.
- 2.1.15. This RFP is not transferable.
- 2.1.16. Any award of Right pursuant to this RFP shall be subject to the terms of Bidding Documents.
- 2.1.17. Where the Bidder is a Single Business Entity, it may at its option, form an appropriate Special Purpose Vehicle under the Companies Act, 1956/2013 (the "SPV23") to execute the PPA and implement the Project. In case foreign company bids as a Single Business Entity, it shall, prior to execution of the PPA, incorporate an appropriate "SPV" in India only to execute the PPA and implement the Project. In case the Bidder is a Consortium, it shall, prior to execution of the PPA, incorporate as per the terms of the RFP, an appropriate "SPV" in India only to execute the PPA and implement the Project. The Consortium in addition to forming a "SPV" in India only, shall also comply with the following requirements:
 - a. The number of members in a Consortium would be limited to 3 (three);
 - b. The shareholding commitments of all the members of the Consortium shall be in accordance with Clause 2.3;
 - c. The Bid should contain the information required for each member of the Consortium;
 - d. Members of the Consortium shall nominate one (1) member as the lead member (the "Lead Member") who shall have an equity share holding of at least 26% (twenty six percent) of the paid up and subscribed equity of the SPV until first anniversary of the Commercial Operation Date. The other members of the Consortium shall be termed as "Other Members". The nomination(s) shall be supported by a Power of Attorney, as per the format at Appendix III, signed by all the members of the Consortium;
 - e. All the members of the Consortium shall collectively hold at least 51% of subscribed and paid up equity share capital of the SPV at all times until first anniversary of the Commercial Operations Date of the Project.
 - f. The Bid should include a brief description of the status of the Consortium members (Lead Member or Other Member), particularly with reference to equity shareholding commitment;
 - g. An Individual Bidder cannot at the same time be member of a Consortium applying for qualification. Further, a member of a particular Consortium cannot be a member of any other Bidder Consortium or an Individual Bidder applying for qualification;
 - h. The Parties to the Consortium should establish SPV in India only and execute the PPA in respect of the Project(s) awarded to such Consortium.
 - i. Members of the Consortium shall enter into a binding Joint Bidding Agreement (the "Jt. Bidding

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 $^{^{23}}$ Bidders are responsible for timely incorporation of SPV and execution of Power Purchase Agreement.

Agreement"), as per the format provided in **Appendix – V**, for the purpose of submitting Bid and should submit the same along with the Bid. The Jt. Bidding Agreement should be specific to the Project and should fulfill the requirements set out below, failing which the Bid shall be considered non-responsive. The Jt. Bidding Agreement shall, inter alia:

- (i) convey the intent to form a SPV with shareholding/ownership equity commitment(s) in accordance with Clause 2.3, which would enter into the PPA and subsequently carry out all the responsibilities as Developer in terms of the PPA, in case the Project is awarded to the Consortium;
- (ii) clearly outline the proposed roles and responsibilities of each member at each stage;
- (iii) commit the minimum equity stake to be held by each member; and
- (iv) include a statement to the effect that all members of the Consortium shall under the Power Purchase Agreement, be liable jointly and severally for all obligations of the Developer in relation to the Project until the Condition Precedent of the Project is achieved in accordance with the PPA.
- 2.1.18. Any entity which has been barred by the Central/ any State Government, or any entity controlled by them, from participating in any project, and the bar subsists as on the date of Bid, would not be eligible to submit a Bid, either individually or as member of a Consortium.
- 2.1.19. A Bidder/ Consortium Member should, in the last three years, have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder, nor been expelled from any project or contract nor have had any contract terminated for breach by such Bidder/ Consortium Member.
- 2.1.20. The following conditions shall be adhered to while submitting a Bid:
 - a. Bidders should upload clearly marked and referenced continuation sheets in the event that the space provided in the prescribed forms in the Annexes to Appendices is insufficient. Alternatively, Bidders may format the prescribed forms making due provision for incorporation of the requested information;
 - information supplied by a Bidder (or other constituent Member if the Bidder is a Consortium)
 must apply to the Bidder, Member or Group Business Entity named in the Bid and not, unless
 specifically requested, to other associated companies;
 - Bidders should demonstrate their Eligibility Criteria in accordance with Clause 3.3 of this RFP.
- 2.1.21. While qualification is open to persons from any country, the following provisions shall apply:
 - (a) Where, on the date of the Bid, more than 15% (fifteen percent) of the aggregate issued, subscribed and paid up equity share capital in a Bidder or its Member is held by persons resident outside India or where the Bidder or its Member is controlled by persons resident outside India; or

(b) if at any subsequent stage after the date of the Bid, there is an acquisition of more than 15% (fifteen percent) of the aggregate issued, subscribed and paid up equity share capital or control (by persons resident outside India) in or of the Bidder or its Member;

then the qualification of such Bidder or in the event described in sub clause(b) above, the continued qualification of the Bidder shall be subject to approval of KREDL from national security and public interest perspective. The decision of KREDL in this behalf shall be final and conclusive and binding on the Bidder.

The holding or acquisition of equity or control, as above, shall include direct or indirect holding/acquisition, including by transfer, of the direct or indirect legal or beneficial ownership or control, by persons acting for themselves or in concert and in determining such holding or acquisition, KREDL shall be guided by the principles, precedents and definitions contained in the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 1997, or any substitute thereof, as in force on the date of such acquisition.

The Bidder shall promptly inform KREDL of any change in the shareholding, as above, and failure to do so shall render the Bidder liable for disqualification from the Bidding Process.

2.2. Change in composition of the Consortium

A Bidder shall not be allowed to change its composition for any of the Project(s), i.e. Single Business Entity bidding for a Project cannot bid as a Consortium for any other Project and a group of entities bidding as a Consortium for a Project cannot change its composition for any other Project. Further, where the Bidder is bidding as Consortium, the Lead Member of the Consortium shall remain same for all the Project(s).

2.3. Shareholding Commitments

- 2.3.1. In case the Selected Bidder is a Consortium, Members of the Consortium shall collectively hold at least 51% of subscribed and paid up equity share capital of the SPV at all times until first anniversary of the Commercial Operations Date of the Project. Lead Member shall have 26% shareholding of the SPV until first anniversary of the Commercial Operations Date of the Project. The Bidder further acknowledges and agrees that the aforesaid obligation shall be the minimum, and shall be in addition to such other obligations as may be contained in the PPA, and a breach hereof shall, notwithstanding anything to the contrary contained in the PPA, be deemed to be a breach of the PPA and dealt with as such thereunder.
- 2.3.2. In case the Selected Bidder is a Single Business Entity and exercises its option to incorporate a SPV, then it shall hold at least 51% (fifty one percent) of subscribed and paid up equity share capital of the SPV, until first anniversary of the Commercial Operations Date of the Project. This condition is applicable only in case the Single Business Entity incorporates an SPV to execute the PPA and implement the Project. In case a foreign company bids as a Single Business Entity, it shall incorporate an appropriate SPV and it shall hold at least 51% (fifty one percent) of subscribed and paid up equity share capital of the SPV, until first anniversary of the Commercial Operations Date of the Project.

2.4. Cost of Bidding

2.4.1. The Bidders shall be responsible for all of the costs associated with the preparation of their Bids and their participation in the Bidding Process. KREDL will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Bidding Process.

2.5. Verification of information

- 2.5.1. It shall be deemed that by submitting a Bid, the Bidder has:
 - a. made a complete and careful examination of the Bidding Documents;
 - b. received all relevant information requested from KREDL;
 - c. acknowledged and accepted the risk of inadequacy, error or mistake in the information provided in the Bidding Documents;
 - d. satisfied itself about all matters, things and information necessary and required for submitting an informed Bid, execution of the Project in accordance with the Bidding Documents and performance of all of its obligations thereunder;
 - e. acknowledged and agreed that inadequacy, lack of completeness or incorrectness of information provided in the Bidding Documents shall not be a basis for any claim for compensation, damages, extension of time for performance of its obligations, loss of profits etc. from KREDL, or a ground for termination of the PPA; and
 - f. agreed to be bound by the undertakings provided by it under and in terms hereof.
- 2.5.2. KREDL shall not be liable for any omission, mistake or error on the part of the Bidder in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to RFP, the Bidding Documents or the Bidding Process, including any error or mistake therein or in any information or data given by KREDL.

2.6. Right to accept and to reject any or all Bids

- 2.6.1. Notwithstanding anything contained in this RFP, KREDL reserves the right to accept or reject any Bid and to annul the Bidding Process and reject all Bids at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof.
- 2.6.2. KREDL reserves the right to reject any Bid if:
 - a. at any time, a material misrepresentation is made or uncovered, or
 - b. the Bidder does not provide, within the time specified by KREDL, the supplemental information sought by KREDL for evaluation of the Bid.

Such misrepresentation/improper response shall lead to the disqualification of the Bidder. If the Bidder is a Consortium, then the entire Consortium shall be disqualified/rejected. If such

disqualification/rejection occurs after the Bids have been opened and one of the Selected Bidder gets disqualified/rejected, then KREDL reserves the right to:

- (i) invite the remaining Bidders in accordance with Clause 3.4; or
- (ii) take any such measure as may be deemed fit in the sole discretion of KREDL, including annulment of the Bidding Process.
- 2.6.3. In case it is found at any time before signing of the PPA or after its execution and during the period of subsistence thereof, including the Right thereby granted by KREDL, that one or more of the qualification conditions have not been met by the Bidder or the Bidder has made material misrepresentation or has given any materially incorrect or false information, the Bidder shall be disqualified forthwith if not yet appointed as the Developer either by issue of the LOA or entering into the PPA, and if the Bidder has already been issued the LOA or has entered into the PPA, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this RFP, be liable to be terminated, by a communication in writing by KREDL to the Bidder, without KREDL being liable in any manner whatsoever to the Bidder or Developer, as the case may be. In such an event, KREDL shall forfeit and appropriate the Bid Security or Performance Security, as the case may be, as genuine compensation and damages payable to KREDL for, inter alia, time, cost and effort of KREDL, without prejudice to any other right or remedy that may be available to KREDL.

KREDL reserves the right to verify all statements, information and documents submitted by the Bidder in response to the RFP. Failure of KREDL to undertake such verification shall not relieve the Bidder of its obligations or liabilities hereunder nor will it affect any right of KREDL thereunder.

B. DOCUMENTS

2.7. Contents of the RFP

- 2.7.1. This RFP comprises the Disclaimer set forth hereinabove, the contents as listed below, and will additionally include any Addenda issued in accordance with Clause 2.9.
 - a. Instructions to Bidders (Volume I)
 - Section 1. Introduction
 - Section 2. Terms of Bidding
 - Section 3. Evaluation of Bids
 - Section 4. Fraud and Corrupt Practices
 - Section 5. Pre-Bid Conference
 - Section 6. Miscellaneous

Appendices

Appendix I- Letter of Bid

Annexes to Appendix I

Annex I - Details of Bidder

Annex II- Undertaking for Technical Capacity

Annex II A - Technical Experience of the Bidder

Annex II B - Format for certificate from Chartered Accountant for Technical Experience

Annex III - Financial Capacity of the Bidder

Annex IIIA - Format for certificate from Chartered Accountant/Independent Auditor for Financial Capacity

Annex IV-Format for certificate from Chartered Accountant/Independent Auditor for Group Business Entity

Annex V -Statement of Legal Capacity

Annex VI - Anti Collusion Certificate

Annex VII - Anti Blacklisting Affidavit

Annex VIII - Declaration of Shareholding Pattern of the Bidder

Annex IX - Information furnished by the Bidder in MS Excel format

Annex X - Format for "NO DEVIATION CERTIFICATE" certifying that the Bidding Entity has not taken any deviation

Appendix II - Power of Attorney for signing of Bid

Appendix III - Power of Attorney for Lead Member of Consortium

Appendix IV - Format for Bank Guarantee for Bid Security

Appendix V - Joint Bidding Agreement (Applicable in case of Consortium)

Appendix VI - Format for Quoting Taluka/ Constituency and Capacity in MW

Schedule -1 - Technical Standards Requirement in case of Solar PV Project

Schedule 2 - Letter issued by KERC with reference to "KERC letter no. KERC/S/F-31/Vol-1207/17-18/1785" dated 11 January 2018 to be termed as the "Benchmark Tariff". Currently, the Benchmark Tariff is the current APPC of Rs. 3.57 per unit. The letter issued by KERC is provided in Annexure-1 of this Addendum-9, for reference of the Bidders. In case the Bidder quotes the Effective Tariff higher than the Benchmark Tariff of Rs. 3.57 per unit, such Bids submitted by the Bidder shall be summarily rejected by KREDL²⁴

b. Draft Power Purchase Agreement (Volume II)

The Draft PPA provided by KREDL as part of the Bid Documents shall be deemed to part of this RFP.

2.8. Clarifications

- 2.8.1. Bidders requiring any clarification on the RFP may notify KREDL in writing to the address provided in Clause 2.11.5. They should send in their queries on or before the date mentioned in the Schedule of Bidding Process specified in Clause 1.3. KREDL shall endeavour to respond to the queries within 7 (seven) days prior to the Bid Due Date. The responses will be published in KREDL's Website www.kredlinfo.in as well as in the E-Procurement Website without identifying the source of queries.
- 2.8.2. KREDL shall endeavour to respond to the queries raised or clarifications sought by the Bidders. However, KREDL reserves the right not to respond to any question or provide any clarification, in its

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²⁴ Addendum-9

- sole discretion, and nothing in this Clause 2.8.2 shall be taken or read as compelling or requiring KREDL to respond to any question or to provide any clarification.
- 2.8.3. KREDL may also on its own motion, if deemed necessary, issue interpretations and clarifications to all Bidders through E-Procurement Website as well KREDL's Website www. www.kredlinfo.in. All clarifications and interpretations issued by KREDL shall be deemed to be part of the Bidding Documents. Verbal clarifications and information given by Authority or its employees or representatives shall not in any way or manner be binding on KREDL.

2.9. Amendment of RFP

- 2.9.1. At any time prior to the Bid Due Date, KREDL may, for any reason, whether at its own initiative or in response to clarifications requested by a Bidder, modify the RFP by the issuance of Addenda.
- 2.9.2. Any Addendum thus issued will be published in E-Procurement Website as well on the website of KREDL; <u>www.kredlinfo.in</u>. The published details on the said sources will be binding on the participating Bidders.
- 2.9.3. In order to afford the Bidders a reasonable time for taking an Addendum into account, or for any other reason, KREDL may, at its own discretion, extend the Bid Due Date and/or Due Date. Information about extension of the deadline will be published in E-Procurement Website as well on the website of KREDL; www.kredlinfo.in vide corrigendum.

C. PREPARATION AND SUBMISSION OF BIDS

2.10. Format and Signing of Bid

- 2.10.1. The Bidder shall provide all the information sought under this RFP in electronic mode. KREDL will evaluate only those Bids that are received in the required formats and complete in all respects. Incomplete and /or conditional Bids shall be liable to rejection.
- 2.10.2. All the documents of the Bid sought under this RFP shall be typed or written in indelible ink and signed by the authorised signatory of the Bidder who shall also initial each page in blue ink. In case of printed and published documents, only the cover shall be initialled. All the alterations, omissions, additions or any other amendments made to the Bid shall be initialled by the person(s) signing the Bid. The Bid shall contain page numbers.
- 2.10.3. All documents of the Bids submitted in electronic mode under this RFP shall be uploaded on E-Procurement Website: www.eproc.karnataka.gov.in using digital signature.

2.11. Submission of Bid

- 2.11.1. The Bidder shall submit the Bid(s) in the form specified in Clause 2.11.2.
- 2.11.2. The Bidder shall submit following documents in the electronic mode using their digital signatures in the correct slots in E-Procurement Website. The documents accompanying the Bid(s) submission shall include.

"Key Submissions"

- a. Scanned copies of the Demand Draft and online payment for the following:
 - Towards cost of the RFP Document (non-refundable) INR10,000/- (Indian Rupees Ten Thousand only) plus prevailing GST rate of 18%, as notified in KREDL website http://kredlinfo.in/General/gst%20circular.pdf.
 - ii. Towards the Facilitation Fee (non-refundable for Selected Bidders only) INR 1,00,000 per MW (AC) (Indian Rupees One Lakhs only) plus prevailing GST rate of 18%, as notified in KREDL website http://kredlinfo.in/General/gst%20circular.pdf
 - iii. The above Demand Drafts shall be drawn in favour of Managing Director, KREDL, Bengaluru payable at Bengaluru.
- b. Scanned copy of the Letter of Bid in the prescribed format provided in **Appendix I** along with Annexes and supporting documents;
- Scanned copy of the Power of Attorney for signing of Bid in the prescribed format (Appendix II);
- d. If applicable, the scanned copy of Power of Attorney for Lead Member of Consortium in the prescribed format (**Appendix III**);
- e. Scanned copy of the part of Bid Security as Bank Guarantee in the prescribed format
 (Appendix IV). Apart from this the Bidder shall also submit the remaining part of the Bid
 Security in the manner provided in Clause 1.2.4;
- f. Scanned copy of Certificate of Incorporation;
- g. A copy of Memorandum and Articles of Association of the Bidder highlighting the relevant provision which highlights the objects relating to generation and sale of Power/ Energy/ Renewable Energy/ Solar Power plant development;
 - i. In case, there is no mention of the above provisions in the MoA/ AoA of the Bidder, the same has to be amended and submitted prior to signing of PPA, if the bidder is selected as successful Bidder.
 - ii. If the selected Bidder wishes to execute the project through a Special Purpose Vehicle (SPV), the MoA/ AoA of the SPV highlighting the relevant provision which highlights the objects relating to Power/ Energy/ Renewable Energy/ Solar Power plant development has to be submitted prior to signing of PPA.
- h. If applicable, scanned copy of the certificate from the Chartered Accountant/ Independent Auditor for Group Business Entity (format provided as Annex IV of Appendix I);
- i. Copies of Bidder's or each Consortium Member's duly audited annual reports and financial statements (balance sheets and profit and loss account) for the financial year 2016-17.
- j. Scanned copy of the Jt. Bidding Agreement, in case of a Consortium in the format provided in "Appendix V";
- k. Scanned copy of the Anti Collusion Certificate in the format provided in Annex VI of Appendix

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- I. Scanned coy of the Anti Blacklisting Affidavit in the format provided in Annex VII of Appendix –I; and
- m. A copy of the PPA with each page **initialed** by the person signing the Bid in pursuance of the Power of Attorney's referred to in sub-clause (b) and sub-clause (c) hereinabove. No change whatsoever to the financial and commercial conditions will be made after accepting the Bid.
- 2.11.3. The Financial Bid of the Bidder shall be submitted only through E-Procurement Website. This shall be uploaded at the slot provided for Financial Bid only. If the price is disclosed anywhere else, the bid will be rejected.
- 2.11.4. The Bank Guarantee shall be submitted prior to Due Date as set out in Clause 1.3. These documents shall be placed in an envelope and sealed and marked as "Bid for Development of Solar Power Projects in the State of Karnataka".
- 2.11.5. The envelopes shall be addressed to:

ATTN. OF: Managing Director

ADDRESS: Karnataka Renewable Energy Development

Ltd. No.39, "Shanthigruha" Bharath Scots &

Guides Building, Palace Road.

Bangalore-560 001

2.11.6. If the envelopes are not sealed and marked as instructed above, Authority assumes no responsibility for the misplacement or premature opening of the contents of the Bid submitted and consequent losses, if any, suffered by the Bidder.

2.12. Bid Due Date and Due Date

- 2.12.1. Bids through electronic mode in E-Procurement Website should be submitted up to the Bid Due Date in the manner and form as detailed in this RFP. The Demand Draft for Cost of the RFP document, application fee, General Power of Attorney, the original Bank Guarantee towards Bid Security and Demand Draft towards the Bid Security (if applicable)²⁵ should be submitted to The KREDL Office, after the closing of online Bid submission due date and before the Opening of the Technical Bid, as per the Schedule of Bidding Process provided in Clause 1.3, at the address provided in Clause 2.11.5 in the manner and form as detailed in this RFP and an acknowledgement / proof of delivery shall be obtained.
- 2.12.2. KREDL may, in its sole discretion, extend the Bid Due Date and/or Due Date for hard copy submission of the Original Bank Guarantee towards Bid Security by issuing an Addendum in accordance with Clause 2.9 uniformly for all Bidders.
- 2.12.3. KREDL reserves the right to seek original documents for verification of any of the documents or any other additional documents upon opening of the Bidding Documents.

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²⁵ Addendum-1

2.13. Late Bids

Bids received by KREDL after the specified time on the Bid Due Date and/or Due Date for submission of online payment towards cost of RFP and Original Bank Guarantee towards Bid Security shall not be eligible for consideration and shall be summarily rejected.

2.14. Financial Bid

- 2.14.1. The Financial Bid of the Bidder shall be submitted only through E-Procurement Website. This shall be uploaded at the slot provided for Financial Bid only. If the price is disclosed anywhere else, the bid will be rejected.
- 2.14.2. The Financial Bid shall consist of Effective Tariff to be quoted by the Bidder. The Effective Tariff shall be payable by the ESCOM to the Developer in accordance with this RFP and the provisions of the PPA.
- 2.14.3. The Project will be awarded to the Bidders on the basis of lowest Effective Tariff in ascending order in accordance with the procedure described in the Clause 1.1.2.26
- 2.14.4. The opening of Bids and acceptance thereof shall be substantially in accordance with this RFP.

2.15. Withdrawal of Bids

- 2.15.1. The Bidder may withdraw its Bid after submission of the Bids electronically prior to Bid Due Date. No Bid can be withdrawn by the Bidder after the Bid Due Date.
- 2.15.2. Any alteration/ modification in the Bid or additional information supplied subsequent to the Bid Due Date or Due Date, as the case may be, unless the same has been expressly sought for by Authority, shall be disregarded.
- 2.15.3. No Bid may be withdrawn during the period after Bid Due Date or Due Date, as the case may be and during Bid Validity Period. Withdrawal of a Bid during this period may result in the forfeiture of its Bid security, pursuant to Clause 2.20.5.

2.16. Rejection of Bids

- 2.16.1. KREDL reserves the right to accept or reject all or any of the Bids without assigning any reason whatsoever. It is not obligatory for KREDL to accept any Bid or to give any reasons for their decision.
- 2.16.2. KREDL reserves the right not to proceed with the Bidding Process at any time, without notice or liability, and to reject any Bid without assigning any reasons.

2.17. Validity of Bids

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²⁶ Addendum-8

The Bids shall be valid for a period of not less than 180 (One Hundred and Eighty) days from the Bid Due Date (the "**Bid Validity Period**"). The Bid Validity Period may be extended by mutual consent of the respective Bidders and KREDL.

2.18. Confidentiality

Information relating to the examination, clarification, evaluation and recommendation for the Bidders shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising KREDL in relation to, or matters arising out of, or concerning the Bidding Process. KREDL will treat all information, submitted as part of the Bid, in confidence and will require all those who have access to such material to treat the same in confidence. KREDL may not divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or KREDL.

2.19. Correspondence with the Bidder

KREDL shall not entertain any correspondence with any Bidder in relation to acceptance or rejection of any Bid.

D. BID SECURITY

2.20. Bid Security

- 2.21. The part of Bid Security to be submitted in the form of a bank guarantee referred in Clause 1.2.4 hereinabove shall be issued by a Nationalized Bank, or a Scheduled Bank4 in India, in favour of "Managing Director, Karnataka Renewable Energy Development Limited" in the format at Appendix IV (the "Bank Guarantee") and having a validity period of not less than 180 (One Hundred and Eighty) days from originalBid Due Dateas mentioned in the NIT, inclusive of a claim period of 60 (sixty) days and may be extended by the Bidder from time to time²⁷. In case the Bank Guarantee is issued by a foreign bank outside India, confirmation of the same by any nationalized bank in India is required. For the avoidance of doubt, Scheduled Bank shall mean a bank as defined under Section 2(e) of the Reserve Bank of India Act, 1934.
- 2.21.1. Any Bid not accompanied by the Bid Security shall be rejected by KREDL as non-responsive.
- 2.21.2. Save and except as provided in Clause 1.2.4, the Bid Security of unsuccessful Bidders will be returned by KREDL, without any interest, as promptly as possible on acceptance of the Bid of the Selected Bidder and successful completion of the Bidding Process or when the Bidding process is cancelled by KREDL. With respect to Bid Security paid through e-payment, the refund shall be made through electronic transfer. The Bidders shall furnish the information regarding RTGS, Account number etc. details as may be required by KREDL.
- 2.21.3. The Selected Bidder's Bid Security will be returned, without any interest, upon the Bidder signing the PPA and furnishing the Performance Security in accordance with the provisions thereof.

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²⁷ Addendum-8

In case of Bid Security paid through Demand Draft, the refund to bidding shall be made through return of the original Demand Draft if the date of refund is falling before the expiry of validity period of the Demand Draft. Or else the same shall be encashed just before the expiry of the validity period and refund shall be made through electronic transfer only, without any interest burden to KREDL²⁸.

- 2.21.4. KREDL shall be entitled to forfeit and appropriate the Bid Security as genuine compensation / damages to KREDL in any of the events specified in Clause 2.20.6 herein below. The Bidder, by submitting its Bid pursuant to this RFP, shall be deemed to have acknowledged and confirmed that KREDL will suffer loss and damage on account of withdrawal of its Bid or for any other default by the Bidder during the Bid Validity Period. No relaxation of any kind on Bid Security shall be given to any Bidder.
- 2.21.5. The Bid Security shall be forfeited and appropriated by KREDL as genuine compensation and damages payable to KREDL for, inter alia, time, cost and effort of KREDL without prejudice to any other right or remedy that may be available to KREDL hereunder or otherwise, under the following conditions:
 - I. If a Bidder engages in a corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice as specified in Section 4 of this RFP;
 - II. If a Bidder withdraws its Bid after opening of the Financial Bid during the period of Bid validity as specified in this RFP and as extended by the Bidder from time to time;
 - III. In case the Bidder fails to acknowledge the Letter of Award and/or Allotment Letter, and fails to fulfil conditions of the Letter of Award and/or Allotment Letter.
 - IV. In the case of Selected Bidder, if it fails within the specified time limit
 - i) to sign the PPA and/or
 - ii) to furnish the Performance Security

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²⁸ Addendum-2

3. EVALUATION OF BIDS

3.1. Opening and Evaluation of Bids

- 3.1.1. KREDL shall open the Bids as per the Schedule of Bidding process specified in Clause 1.3, at the place specified in Clause 2.11.5 and in the presence of the Bidders who choose to attend.
- 3.1.2. KREDL will examine and evaluate the Bids in the manner set out in Clause 1.2.4 (B) and in accordance with the provisions set out in Section 2 of this RFP.
- 3.1.3. To facilitate evaluation of Bids, KREDL may, at its sole discretion, seek clarifications in writing from any Bidder regarding its Bid.
- 3.1.4. Any information contained in the Bid shall not in any way be construed as binding on KREDL, its agents, successors or assigns, but shall be binding against the Bidder if the Project is subsequently awarded to it under the Bidding Process on the basis of such information.
- 3.1.5. KREDL reserves the right not to proceed with the Bidding Process at any time without notice or liability and to reject any Bid without assigning any reasons.

3.2. Tests of responsiveness

- 3.2.1. Prior to evaluation of Bids, KREDL shall determine whether each Bid is responsive to the requirements of RFP. A Bid shall be considered responsive only if:
 - a. it is received as per the format at Appendix-I to Appendix-VI along with Annex-I to Annex-X under Appendix-I;
 - b. it is received by the Bid Due Date and/or the Due Date including any extension thereof pursuant to Clause 2.12;
 - c. it is submitted electronically on the E-Procurement Website in the manner stipulated in Clause 2.11.2;
 - d. it is signed and submitted as stipulated in Clause 2.10;
 - e. copy of Certificate of Incorporation and a Copy of Memorandum and Articles of Association of the Bidder;
 - f. Copies of Bidder's or each Consortium Member's duly audited annual reports and financial statements (balance sheets and profit and loss account) for the financial year 2016-17;
 - g. it contains all the information (complete in all respects) as requested in this RFP and/or Bidding Documents (in formats same as those specified);
 - h. it provides information in reasonable detail. ("Reasonable Detail" means that, but for minor deviations, non-material non-conformities, the information can be reviewed and evaluated by KREDL without communication with the Bidder). KREDL reserves the right to determine whether the information has been provided in reasonable detail;
 - i. A copy of the PPA with each page initialled by the Authorized Signatory of the Bid in pursuance of the Power of Attorney's referred to in sub-clause (b) and sub-clause (c) hereinabove. No change whatsoever to the financial and commercial conditions will be made after accepting the

Bid;

- j. it does not contain any condition or qualification; and
- k. it is not non-responsive in terms hereof.
- 3.2.2. KREDL reserves the right to reject any Bid which is non-responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by KREDL in respect of such Bid.

3.3. Evaluation of Eligibility Criteria

3.3.1. Only those Bidders whose Bids are responsive in accordance with provisions of Clause 3.2.1 above shall be considered for evaluation under this Section 3.

In case the Bidder is not meeting the eligibility criteria including "Technical Experience" and "Financial Capacity" for the quoted cumulative capacity, all such capacity/Bids shall be submitted by the Bidder shall be rejected²⁹.

- 3.3.2. The Bidders' competence and capacity is proposed to be established by following parameters:
 - I. Technical Capacity; and
 - II. Financial Capacity.

(a) Technical Capacity

The Bidder shall provide following technology for implementation of solar PV Project on either land or rooftop or floating area or canal top or combination of either of the above, subjected to approval from the concerned appropriate authority for setting up the Project on the abovementioned locations within the geographical boundary of the respective Talukas/Legislative Constituencies of Karnataka, as the case may be, which is approved as per the Ministry of New and Renewable Energy, Government of India (MNRE) or any other technology approved by MNRE prior to Bid Due Date³⁰.

In case of Solar PV Project

a. Crystalline Silicon Solar Cell Modules
 b. Thin Film Modules
 c. Concentrator PV modules
 IEC 61215
 IEC 61646
 IEC 62108

- i) The Technical Experience shall be different for the Project(s) covered under Schedule 3 (A) and Schedule 3 (B) as mentioned below:
 - a. For Talukas/ Constituencies covered under Schedule 3 (A):
 - i. The Bidder shall deploy commercially established technology wherein there is at least one (1) project as per the date of submission of bids, anywhere in the world ("Technical Capacity"). The Bidder is required

²⁹ Addendum-1

³⁰ Addendum-1

to undertake to furnish evidence of meeting the Technical Capacity. The Bidders must provide an undertaking for fulfilment of Technical Capacity in the format provided in Annex-II of Appendix - I.

In case the technology proposed is not as per the approved list of technologies by MNRE, a Certificate from Electronics Test and Development Centre (ETDC) Bengaluru shall be allowed which shall certify the following:

- Technology
- Energy Produced per hour/square feet
- Period for which it is operational
- Proof of existing Project
- ii. It is pertinent to mention that the above clause 3.3.2 (a) (i) shall not be applicable to the new Bidders having no past experience of developing or commissioning solar PV projects. It shall be noted that such Bidders can submit their Bids up to an aggregate capacity of 20 MW (AC).
- iii. The Bidder proposing aggregate capacity of more than 20 MW (AC) shall have developed and commissioned the projects in the World as a Developer of not less than 20% of the {Cumulative capacity proposed (minus) initial 20 MW (AC)} ("Technical Experience").
- b. For Talukas/ Constituencies covered under Schedule 3 (B): The Bidders can participate in this Talukas/ Constituencies only if they are into manufacturing of solar modules in Karnataka since last two (2) financial years viz. FY 2016-17 and FY 2015-16, and the aggregate capacity for such bidding shall be limited to the aggregate capacity of the modules manufactured in any of the one (1) financial year as mentioned above. In this regard, a certificate shall be submitted by the Bidder certified by appropriate authority for having manufactured such capacities. In such cases, it is mandatory for the Developers to use their own modules manufactured in their facility within Karnataka only for the Project(s).

For solar PV Projects to be selected through this category (Schedule 3 (B)), the Bidder shall be a local module manufacturer based in Karnataka state only as mentioned below. Such Bidders may participate for the Talukas/ Legislative Constituencies mentioned under Schedule 3 (B) as a Single Bidder or as a Consortium also, as the case may be.

In case the Bidder under this category is participating as a Single Bidder, then the local module manufacturer based in Karnataka can meet the Technical Criteria on its own. The local module manufacturer based in Karnataka can

meet the Financial Capacity either on its own or through its Parent, Ultimate Parent, Affiliate, Group Business Entity (ies) or any other Group Entity (ies).

In case the Bidder under this category is participating as a consortium, then the local module manufacturers based in Karnataka can collectively, on its own, meet the Technical Criteria. It is pertinent to mention that the consortium may collectively meet the Financial Capacity through its members only. In no case, the members of the consortium can meet Technical Criteria and/or Financial Capacity through its individual member's respective Parent, Ultimate Parent, Affiliate, Group Business Entity (ies) or any other Group Entity (ies).

The Bidder, as a Single Bidder or a Consortium, participating for Schedule 3 (B), may also participate for the Talukas/Legislative Constituencies under Schedule 3 (A) as per the eligibility criteria mentioned specified for Schedule 3 (A), as per the RFP. Further, the Bidder to refer Clause 2.2 (Change in composition of the Consortium) of the RFP31.

- 1. In case of crystalline Silicon technology, all process steps & quality control measures involved in the manufacture of PV modules shall be performed at the works of PV manufacturers in Karnataka. The requisite solar cells and other raw materials can be imported.
- 2. In case of thin film technologies, the entire modules assembly comprising of thin film solar cells shall be manufactured in Karnataka. The starting substrate (without any semiconductor junction) and other requisite raw materials can be imported.

In this regard for schedule 3(A) & 3(B), the Bidders shall submit the necessary information relating to Technical Experience as per format at Annex -IIA of Appendix - I along with Certificate for Technical Experience provided at Annex - IIB of Appendix - I issued by Chartered Accountant.

For the avoidance of doubt, the Bidder claiming technical experience should have held, in the Project, a minimum of twenty six percent (26%) equity at the time of commercial operation date of the project(s) for which Technical Experience is being claimed.32

For the purpose of ascertaining qualification under the category (Schedule 3 (A)), the Technical Experience of the Bidder including its Parent, Ultimate Parent, Affiliate, Group Business Entity (ies) or any other Group Entity (ies) bidding as Single Bidder can also be submitted.

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³¹ Addendum-4

In case of consortium under the category (Schedule 3 (A)), the members of the consortium can collectively, on its own, meet the Technical Experience and Financial Capacity only. In no case, the members of the consortium can meet Technical Criteria and/or Financial Capacity through its individual member's respective Parent, Ultimate Parent, Affiliate, Group Business Entity (ies) or any other Group Entity (ies)33.

The solar projects developed on either land or rooftop or floating area or canal top or combination of either of the above, connected at 11 kV or above shall be considered for evaluating Technical Experience for the Bidder. Such projects considered under the Technical Experience must have been developed for sale of energy to the government owned distribution utilities/public sector undertaking/equivalent departments/utilities only, as the case may be. Further, the Bidder shall submit the sufficient documentary proof to showcase the Technical Experience including but not limited to providing the certified true copies of the power purchase agreement, work order/letter of award etc. (as applicable), solar generation report provided by the above mentioned authorities, not below the rank of Executive Engineer (EE), in addition to ANNEX-II B of the RFP³⁴.

(b) Financial Capacity (For Schedule 3 (A) and 3 (B)):

The Bidder shall have a minimum net worth equivalent of INR 2 crore (Indian Rupees Two crore) or equivalent US\$ per MW (AC) in proportion to the cumulative capacity proposed (the "Financial Capacity") as on March 31, 2017.

It is pertinent to mention that the net-worth of foreign companies wherein the financial year is calendar year the net-worth shall be considered as per the equivalent law in respective foreign countries35.

For avoidance of doubt, "net worth" as per section 2 (57) of the Companies Act 2013 means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.

Particulars	FY 2016-17 or CY 2017	
Aggregate value of the paid-up share capital	[Insert the amount in Crore INR]	
 Fully, compulsorily and mandatorily convertible Preference shares Fully, compulsorily and mandatorily convertible Debentures. 		

³³ Addendum-4

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³⁵ Addendum-1

Add: All reserves created out of the profits and securities premium account	[Insert the amount in Crore INR]
Subtract: Accumulated losses	[Insert the amount in Crore INR]
Subtract: Deferred expenditure	[Insert the amount in Crore INR]
Subtract: Miscellaneous expenditure not written off	[Insert the amount in Crore INR]
Net worth* as on the last date ending Financial Year/ Calendar Year, as per the equivalent law in respective foreign countries.	[Insert the amount in Crore INR]

(Illustration: If the proposed cumulative capacity is 50 MW (AC) i.e., project 1 for 10 MW (AC), project 2 for 20 MW (AC) and project 3 for 20 MW (AC), the net worth shall be not less than INR 100 Cr (Indian Rupees hundred crore) as on March 31, 2017 or equivalent US\$, as per the equivalent law in respective foreign countries.³⁶)

The Bidder shall also submit a certificate citing the calculation of net worth as provided in Annex-IIIA along with the audited annual accounts for the financial year 2016-17 for domestic bidders and as per the equivalent law in respective foreign countries for foreign bidders³⁷.

In case of a Consortium, for the computation of Financial Capacity, the net worth of all the members of the Consortium would be aggregated. In computing the net worth of the Single Business Entity/ Consortium Members, the net worth of their respective Group Business Entities would also be eligible hereunder.

In case a Bidder is found not having the minimum Financial Capacity for the Project(s) for which the Bid(s) have been submitted, KREDL shall have the right to reject such Bid(s).

For the purpose of ascertaining qualification, Technical Experience/Financial Capacity of group business entity ("**Group Business Entities**") can also be submitted by the Bidder in addition to its own Financial Capacity. The Financial Capacity would be summation of the Financial Capacity of the Bidder and the Group Business Entities. For the purpose of this RFP, a Group Business Entity shall mean;

- (a) A Business Entity, which directly or indirectly holds not less than 26% of voting securities in the Bidder; or
- (b) A Business Entity in which the Bidder directly or indirectly holds not less than 26% of voting securities.

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³⁶ Addendum-1

³⁷ Addendum-1

For the purposes of meeting financial requirements, only unconsolidated audited annual accounts shall be used. However, audited consolidated annual accounts of the Bidder may be used for the purpose of financial requirements provided the Bidder has at least twenty six percent (26%) equity in each Company whose accounts are merged in the audited consolidated account and provided further that the financial capability of such Companies (of which accounts are being merged in the consolidated accounts) shall not be considered again for the purpose of evaluation of any other Bid.

The Group Business Entity shall be a Company incorporated under the Companies Act 1956/2013 or under an equivalent law abroad, if it is a foreign company.

The details of Group Business Entities must also be provided as per Annex-I of the RFP.

3.4. Selection of Bidder

- 3.4.1. The Financial Bid of the Bidders adjudged as responsive in terms of Clause 3.2.1, and who meet the Eligibility Criteria shall be opened.
- 3.4.2. All the Financial Bids received for the Projects would be opened in no specific order and the Effective Tariff to be paid by ESCOMS under each of the Bids would be determined. The Bidder can quote the respective Effective Tariff for one or more Taluka/ Legislative Constituency in the Price Bid for the capacity per Taluka/ Legislative Constituency not exceeding its eligible capacity in aggregate, determined as per its Technical Criteria and Financial Capacity mentioned under Clause 3.3 of the RFP. In each Taluka/ Legislative Constituency, the Bidder cannot bid more than its eligible capacity as mentioned above, limiting to a maximum of 20 MW (AC) per Taluka/ Legislative Constituency. In case the Bidder quotes more than its eligible capacity in any of the Taluka/ Legislative Constituency, all the Bids submitted by the Bidder for the Taluka/ Legislative Constituency shall be summarily rejected.

The evaluation of the Price Bids for the Bidders shall be made for each Taluka/ Legislative Constituency for the purpose of allocation of final Project capacity. Further, the Bidder who quotes the lowest Effective Tariff will be arranged first and so on for each Taluka/ Legislative Constituency. KREDL reserves the right for allocation of the final Project capacity of all the Bidders corresponding to their quoted Effective Tariff; such decision shall be made based on the overall least cost implication to the ESCOMs in Karnataka for the total tendered capacity, in relation to allocation of maximum 20 MW (AC) capacity per Taluka/ Legislative Constituency³⁸.

Where the Effective Tariff offered by two or more Bidders are same, then the Bidder proposing higher capacity would be given priority in the selection. In the event where two or more Bidders have same Effective Tariff and have offered the same capacity, KREDL shall by draw of lots, which shall be conducted, with prior notice, in the presence of the tie Bidders who choose to attend, select the priority of Bidder for selection.

3.4.3. In case the capacity of the last Project selected is higher than the capacity required for meeting the aggregate capacity of 20 MW (AC) per Taluka/ Constituency for the Project, then the capacity to be awarded to the Bidder of the last Project shall be the residual capacity, subjected to the final decision of KREDL.

³⁸ Addendum-8

Illustration: If the aggregate capacity of the Projects selected (one Taluka/ Constituency) reaches 18 MW (AC), then the residual capacity is 2 MW (AC). If the proposed capacity of the Project offering the next lowest Effective Tariff is 10 MW (AC), such Bidder will be awarded 2 MW (AC) for development of Project at the same Discount in Tariff offered in its Bid.

Where the residual capacity offered to the Bidder quoting the Effective Tariff for the last Project is lesser than the capacity offered by the Bidder, then such Bidder may refuse to undertake the residual capacity without forfeiting its Bid Security. In such event, KREDL may offer the residual capacity to the eligible Bidder which has offered the lowest Effective Tariff of all the Bidders for the respective Taluka/ Legislative Constituency and so on till any eligible Bidder in order of lowest Effective Tariff is willing to take up the residual capacity at its respective quoted Effective Tariff only for the successful Bidders quoting for the first 20 MW (AC) only. It is pertinent to mention that the Bidder accepting such residual capacity must meet the Technical Criteria and Financial Capacity for the overall capacity, or else KREDL shall have the right to retender for the residual capacity³⁹.

In the process of offering the residual capacity, if two or more Bidders have the same Effective Tariff, then the Bidder proposing higher capacity would be given priority in accepting the residual capacity. In the event where two or more Bidders have same Effective Tariff and have offered same capacity, KREDL shall offer the residual capacity by draw of lots, which shall be conducted, with prior notice, in the presence of the tie Bidders who choose to attend.

- 3.4.4. In the event that the Selected Bidder(s) withdraws or is not selected for any reason in the first instance, KREDL may shortlist the remaining Bidders in the order of lowest Effective Tariff, in order to meet the total aggregate capacity of 860 MW.
- 3.4.5. In the event that the remaining Bidders want to withdraw from the process, KREDL may, in its discretion annul the Bidding Process.
- 3.4.6. After selection, a Letter of Award (the "LOA"), shall be issued, by KREDL to the Selected Bidders and the Selected Bidders shall acknowledge receipt of LOA within seven (7) calendar days from the date of LOA. In the event of non-acknowledgement of the LOA by the Selected Bidders within the stipulated date, KREDL may, unless it consents to extension of time for submission thereof, appropriate the Bid Security of such Bidder as genuine loss and damage suffered by KREDL on account of failure of the Selected Bidder to acknowledge the LOA. KREDL may indicate the name of ESCOM with which the Selected Bidder is required to enter into a PPA. Where, this information about the ESCOM is not provided in LOA, KREDL shall issue an allotment letter (the "Allotment Letter"), informing the name of ESCOM with which the Selected Bidder is required to enter into a PPA. The procedure for acknowledgement of LOA and the consequence of failure thereof shall mutatis mutandis applicable for Allotment Letter.
- 3.4.7. After acknowledgement of the LOA and Allotment Letter, the Selected Bidder shall execute the PPA within 30 (thirty) days of such acknowledgement and within the aforementioned period, shall furnish to KREDL details about the SPV incorporated for the purpose of signing the PPA which shall be further vetted by KERC. The Selected Bidder shall not be entitled to seek any deviation in the PPA.

³⁹ Addendum-2

3.4.8. Failure of the Selected Bidder to comply with the requirements of Clause 3.4.6 shall constitute sufficient grounds for the annulment of the LOA and/or the Allotment Letter, as the case may be, and forfeiture of the Bid Security. In such an event, KREDL reserves the right to take any such measure as may be deemed fit in the sole discretion of KREDL.

The Facilitation Fee shall be submitted to KREDL by the successful Bidder before execution of PPA with the concerned ESCOMs. The amount of Facilitation Fee shall be INR 1,00,000 per MW (AC) (Indian Rupees One Lakhs only) plus prevailing GST rate of (eighteen percent) 18% in the form of Demand Draft in favour of Managing Director, KREDL payable at Bengaluru or net banking (RTGS/NEFT) as per the bank details provided in Clause 1.2.4 (page 8) of the RFP. The GST notification can be accessed in KREDL website http://kredlinfo.in/General/gst%20circular.pdf⁴⁰

The Bid Security submitted by the remaining Bidders shall be returned on successful completion of the Bidding Process or when the Bidding Process is cancelled by KREDL.

3.5. Contacts during Bid Evaluation

Bids shall be deemed to be under consideration from the time immediately after they are opened until such time KREDL makes official intimation of award/rejection to the Bidders. While the Bids are under consideration, Bidders and/or their representatives or other interested parties are advised to refrain from contacting by any means, KREDL and/or their employees/representatives on matters related to the Bids under consideration.

3.6. Financial Close

The Selected Bidder within $\underline{\text{twelve}}$ (1241) months from the date of getting concurrence from KERC on the PPA shall

- i. Achieve Financial Closure and provide necessary loan documents issued by the funding agency/banks etc⁴².
- ii. furnish documentary evidence that the requisite technical criteria has been fulfilled as per the format provided in Schedule-1 in case of Solar PV Projects. and
- iii. Documentary evidence for the required <u>land or rooftop or floating area or canal top or combination of either of the above⁴³ for project development as per the details set out in Appendix I Annex- II.</u>
- iv. Copy of evacuation approval from KPTCL/ESCOM, as the case may be⁴⁴.

3.7. Sharing of Clean Development Mechanism (CDM) Benefits

⁴¹ Addendum-1

⁴⁰ Addedum-1

⁴² Addendum-1

⁴³ Addendum-1

⁴⁴ Addendum-1

The Project shall be compatible to CDM claims and all such CDM claims shall be reported to KREDL periodically. The proceeds of carbon credit from approved CDM project shall be shared between Developer and concerned ESCOM in the following manner:

- a. 100% of the gross proceeds on account of CDM benefit to be retained by the Developer in the year after the date of commercial operation of the generating station
- b. In the second year, the share of the concerned ESCOM shall be 10% which shall be progressively increased by 10% every year till it reaches 50%, where after the proceeds shall be shared in equal proportion, by the Developer and concerned ESCOM.

3.8. Commission of Project

The commercial operation date ("Commercial Operations Date"/"COD") for the Project shall be achieved by the Developer within 18 (Eighteen) months from the Effective Date as per PPA from the date of concurrence from KERC.

Failure to achieve the said milestone the following provision would apply.

ESCOM shall encash and invoke the Performance Security in the following manner:

Delay up to one month	20% of the total Performance Security
Delay of more than one month and up to two	40% of the total Performance Security
months	
Delay of more than two months and up to three	40% of the Performance Security
months	

In case the achievement of COD is delayed beyond three (3) calendar months; the Developer shall pay to ESCOM the Liquidated Damages (LD) for a sum calculated at the rate of INR 50,000 (Indian Rupees Fifty Thousand Only)/ MW per day of delay and the same shall be payable on a weekly basis. The maximum time period allowed for achieving COD with encashment of Performance Security and payment of Liquidated Damages shall be limited to twenty two (22) months from the date of getting concurrence from KERC on the PPA. In case of delay beyond twenty two (22) months from the date of getting concurrence from KERC on the PPA would amount to termination of PPA.

3.9. Performance Security

- 3.9.1. Performance Security shall be submitted by the Selected Bidder in favour of the concerned ESCOM in the form of Bank Guarantee. The Performance Security shall be provided as per clause 4.4 (Performance Security) having validity up to twelve (12) months from the Scheduled Commissioning Date. The Performance Security shall be calculated at INR10, 00,000/- (Indian Rupees Ten Lakhs only) per MW.
- 3.9.2. At the time of signing of PPA, the Bidder shall submit three (3) Bank Guarantees towards the Performance Security and the same shall be submitted in the ratio of 20%, 40% and 40%.

Illustration

If total Performance Security value is INR 4,00,00,000/-, then three (3) Bank Guarantees of value INR 80,00,000/- , INR 1,60,00,000/- and INR 1,60,00,000/- shall be submitted). The Bank Guarantees shall be procured by the Bidder from a single bank.

4 FRAUD AND CORRUPT PRACTICES

- 4.1 The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Bidding Process and subsequent to the issue of the LOA and during the subsistence of the PPA. Notwithstanding anything to the contrary contained herein, or in the LOA or the PPA, KREDL shall reject a Bid or withdraw the LOA, as the case may be, without being liable in any manner whatsoever to the Bidder if it determines that the Bidder has directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the Bidding Process. In such an event, KREDL shall forfeit and appropriate the Bid Security as genuine compensation and damages payable to KREDL towards, inter alia, time, cost and effort of KREDL, without prejudice to any other right or remedy that may be available to KREDL hereunder or otherwise.
- 4.2 Without prejudice to the right of KREDL under Clause 4.1 hereinabove and the right and remedies which KREDL may have under the LOA, if a Bidder is found by KREDL to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Bidding Process, or after the issue of the LOA or the execution of the PPA, such Bidder or Developer shall not be eligible to participate in any tender or RFP issued by KREDL for a period of two (2) years from the date such Bidder or Developer, as the case may be, is found by KREDL to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practices, as the case may be.
- 4.3 For the purposes of this Article 4, the following terms shall have the meaning hereinafter respectively assigned to them:
 - a. "corrupt practice" means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the actions of any person connected with the Bidding Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of KREDL who is or has been associated in any manner, directly or indirectly with the Bidding Process or the LOA or has dealt with matters concerning the PPA or arising therefrom, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of KREDL, shall be deemed to constitute influencing the actions of a person connected with the Bidding Process); or (ii) engaging in any manner whatsoever, whether during the Bidding Process or after the issue of the LOA or after the execution of the PPA, as the case may be, any person in respect of any matter relating to the Project or the LOA or PPA, who at any time has been or is a legal, financial or technical adviser of KREDL in relation to any matter concerning the Project;
 - b. "fraudulent practice" means a misrepresentation or omission of facts or suppression of facts or disclosure of incomplete facts, in order to influence the Bidding Process;
 - c. "coercive practice" means impairing or harming, or threatening to impair or harm, directly or indirectly, any person or property to influence any person's participation or action in the Bidding

Process;

- d. "undesirable practice" means (i) establishing contact with any person connected with or employed or engaged by KREDL with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or (ii) having a Conflict of Interest; and
- e. "restrictive practice" means forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating a full and fair competition in the Bidding Process.

5 PRE-BID CONFERENCE

- 5.1 A pre-bid conference of the Bidders shall be convened at the designated date, time and place as mentioned in Clause 1.3. A maximum of three representatives of each Bidder shall be allowed to participate.
- 5.2 During the course of the pre-bid conference, the Bidders will be free to seek clarifications for consideration of KREDL. KREDL shall endeavour to provide clarifications and such further information as it may, in its sole discretion, consider appropriate for facilitating a fair, transparent and competitive Bidding Process. Further, a presentation, to inform the Bidders on submission of Bids on E-Procurement platform would also be arranged by KREDL during the Pre-Bid Conference.

6 MISCELLANEOUS

- 6.1 The Bidding Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Bengaluru shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with the Bidding Process.
- 6.2 KREDL, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to;
 - a. suspend and/ or cancel the Bidding Process and/ or amend and/ or supplement the Bidding Process or modify the dates or other terms and conditions relating thereto;
 - b. consult with any Bidder in order to receive clarification or further information;
 - c. retain any information and/or evidence submitted to KREDL by, on behalf of, and/or in relation to any Bidder; and/or
 - d. Independently verify, disqualify, reject and/ or accept any and all submissions or other information and/ or evidence submitted by or on behalf of any Bidder.
- 6.3 It shall be deemed that by submitting the Bid, the Bidder agrees and releases KREDL, its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any right and/ or performance of any obligations hereunder, pursuant hereto and/ or in connection herewith and waives any and all right and/ or claims it may have in this respect, whether actual or contingent, whether present or future.

APPENDIX – I Letter of Bid

(On the Letterhead of the Bidder)

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Managing Director

Karnataka Renewable Energy Development Limited

Sub: Bid for Development of Solar Power Projects in the State of Karnataka

Dear Sir,

- 1 With reference to your RFP document dated *****, I/we, having examined the Bid Documents and understood their contents, hereby submit my/our Bid for the aforesaid Project. The Bid is unconditional and unqualified.
- 2 I/We intend to participate in the bidding process as single entity/group business entity.
- 3 Following are our Group Business Entity (ies) participating in the Bidding Process:

SI. No	Name of the Group Business Entity	Capacity for which the Group Business Entity(ies) is Bidding
1.		
2.		
•••		

4 I/ We propose to develop the following projects:

SI. No	Proposed Technology (Solar PV)	Proposed Location (45 Taluka/ Constituency, District)	Proposed Capacity (in MW (AC)
1.			
2.			
3.			
	Total Capacity		

- 5 All information provided in the Bid and in the Appendices is true and correct.
- This statement is made for the express purpose of qualifying as a Bidder for the design, finance, construction and operation & maintenance of the aforesaid Project.
- I/ We shall make available to KREDL any additional information it may find necessary or require to supplement or authenticate the Bid.
- I/ We acknowledge the right of KREDL to reject our Bid without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
- We certify that in the last three years, we/ any of the Consortium Members have neither failed to perform on any contract, as evidenced by imposition of a penalty or a judicial pronouncement or arbitration award, nor been expelled from any project or contract nor have had any contract

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terminated for breach on our part.

- 10 I/ We declare that:
 - a. I/ We have examined and have no reservations to the Bidding Documents, including any Addendum issued by KREDL.
 - b. I/ We do not have any Conflict of Interest in accordance with Clauses 2.1.13 of the RFP document;
 - c. I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as defined in Clause 4.3 of the RFP document, in respect of any tender or request for proposal issued by or any agreement entered into with KREDL or any other public sector enterprise or any government, Central or State; and
 - d. I/ We hereby certify that we have taken steps to ensure that in conformity with the provisions of Clause 4 of the RFP, no person acting for us or on our behalf has engaged or will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.
 - e. I/ We hereby declare that in case any of our Group Business Entity (ies) not mentioned herein above participates in the Bidding Process, our Bid and the Bid of our Group Business Entity (ies) will be rejected and the Bid Security shall be forfeited.
 - f. The undertakings given by us along with the Bid in response to the RFP for the Project were true and correct as on date of making the Bid and are also true and correct as on the Bid Due Date and Due Date and I/We shall continue to abide them.
 - g. We confirm that there is no ongoing litigation or litigation pending or, to the best of such Party's knowledge, threatened to which it or any of its Group Business Entities is a party that presently affects or which would have a material adverse effect on the financial condition or prospects or business of such Party in the fulfilment of its obligations under this Agreement⁴⁶.
- 11 I/ We understand that you may cancel the Bidding Process at any time and that you are neither bound to accept any Bid that you may receive nor to invite the Bidders to Bid for the Project, without incurring any liability to the Bidders, in accordance with Clause 2.6 of the RFP document.
- 12 I/ We believe that we/ our Consortium satisfy(ies) the Financial Capacity and meet(s) the requirements as specified in the RFP document and are/ is qualified to submit a Bid in accordance with the RFP document
- 13 I/ We declare that we/ any Member of the Consortium are/ is not a Member of a/ any other

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Consortium submitting a Bid for the Project.

- 1/ We certify that in regard to matters other than security and integrity of the country, we have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which could cast a doubt on our ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community.
- 15 I/ We further certify that in regard to matters relating to security and integrity of the country, we have not been charge-sheeted by any agency of the Government or convicted by a Court of Law for any offence committed by us or by any of our Group Business Entity's.
- The Statement of Legal Capacity as per format provided at Annex-V in Appendix-I of the RFP document, and duly signed, is enclosed. The power of attorney for signing of Bid [and the power of attorney for Lead Member of consortium (strike out if not applicable),] as per format provided at Appendix II and III respectively of the RFP, are also enclosed.
- 17 I/ We further certify that we are not barred by the Central/ State Government, or any entity controlled by them, from participating in any project, and the bar subsists as on the date of Bid, would not be eligible to submit a Bid, either individually or as member of a Consortium.
- 18 I/ We further certify that no investigation by a regulatory authority is pending either against us or against our Group Business Entities or against our CEO or any of our Directors/ Managers/ employees.
- 19 I/ We undertake that in case due to any change in facts or circumstances during the Bidding Process, we are attracted by the provisions of disqualification in terms of the guidelines referred to above, we shall intimate KREDL of the same immediately.
- 20 In an event the SPV is incorporated by a Consortium;

We acknowledge that all the members of the Consortium shall collectively hold at least 51% (fifty one per cent) of the subscribed and paid up equity of the SPV at all times until the first anniversary of the commercial operation date of the Project. Lead Member shall hold 26% shareholding of the SPV until first anniversary of the Commercial Operations Date. (Strike out if not applicable)

or, in an event the SPV is incorporated by a Single Business Entity;

I acknowledge that the Selected Bidder shall hold at least 51% (fifty one percent) of subscribed and paid up equity share capital of the SPV to implement the Project, until the first anniversary of the Commercial Operations Date. (Strike out if not applicable).

- We understand that in case Bidder/any of the members of the Consortium is a company as per Clause 2.1.20, the continued eligibility shall be subject to approval of KREDL from national security and public interest perspective. The decision of KREDL in this behalf shall be final and conclusive and binding on the Bidder.
- 22 I/We hereby irrevocably waive any right which we may have at any stage at law or howsoever

Yours faithfully,

Name and seal of Bidder/Lead Member

otherwise arising to challenge or question any decision taken by KREDL in connection with the selection of the Bidder, or in connection with the Bidding Process itself, in respect of the above mentioned Project and the terms and implementation thereof.

- 23 In the event of my/our being declared as the Selected Bidder, I/We agree to enter into a PPA in accordance with the draft that has been provided to me/us prior to the Bid Due Date. We agree not to seek any changes in the aforesaid draft and agree to abide by the same.
- 24 I/We have studied all the Bidding Documents carefully. We understand that except to the extent as expressly set forth in the PPA, we shall have no claim, right or title arising out of any documents or information provided to us by KREDL or in respect of any matter arising out of or concerning or relating to the Bidding Process including the award of Rights.
- 25 The Effective Tariff after discount in Generic Tariff has been quoted by me/us after taking into consideration all the terms and conditions stated in the RFP; draft PPA, our own estimates of costs and revenues and all the conditions that may affect the Bid.
- 26 I/We offer a Bid Security of INR ___ __(Indian Rupees _____) (calculated at INR 10, 00,000 /- (Rupees Ten Lakhs only) per MW of the proposed capacity) to KREDL in accordance with the RFP Document.
- 27 I/We agree and understand that the Bid is subject to the provisions of the Bidding Documents. In no case, I/We shall have any claim or right of whatsoever nature if the Project is not awarded to me/us or our Bid is not opened.
- 28 I/We agree to keep this offer valid for 180 (One Hundred and Eighty) days from the Bid Due Date specified in the RFP.
- 29 I/We agree and undertake to abide by all the terms and conditions of the RFP document.

In witness thereof, I/we submit this Bid under and in accordance with the terms of the RFP document.

Date:	(Signature of the Authorised signatory)
Place:	(Name and designation of the of the Authorised signatory)

ANNEX-I

Details of Bidder (On the Letterhead of the Bidder)

- 1. (a) Name:
 - (b) Country of incorporation:
 - (c) Address of the corporate headquarters and its branch office(s), if any, in India:
 - (d) Date of incorporation and/or commencement of business:
- 2. Brief description of the Company including details of its main lines of business and proposed role and responsibilities in [this/ these Project(s)]:
- 3. Details of individual(s) who will serve as the point of contact/communication for KREDL:
 - (a) Name:
 - (b) Designation:
 - (c) Company:
 - (d) Address:
 - (e) Telephone Number:
 - (f) E-Mail Address:
 - (g) Fax Number:
- 4. Particulars of the Authorised Signatory of the Bidder:
 - (a) Name:
 - (b) Designation:
 - (c) Address:
 - (d) Phone Number:
 - (e) Fax Number:
- 5. In case of a Consortium:
 - (a) The information above (1-4) should be provided for all the Members of the Consortium.
 - (b) A copy of the Jt. Bidding Agreement, as envisaged in Clause 2.1.16 (i) should be attached to the Bid.
 - (c) Information regarding role of each Member should be provided as per table below and the same shall be in accordance with the requirements set out in Clause 2.1.16 of this RFP:

SI. No.	Name of Member	Status (mention lead or other member)	Percentage of equity in the SPV
1.			
2.			
3.			

^{*} The status of each Member, as may be determined by the Bidder, should be indicated.

6. A statement by the Bidder and each of the Members of its Consortium (where applicable) along with all the Group Business Entities disclosing material non-performance or contractual non-compliance in past projects, contractual disputes and litigation/ ongoing litigation/ arbitration in the recent past is given below (Attach extra sheets, if necessary. We confirm that there is no ongoing litigation or litigation pending or, to the best of such Party's knowledge, threatened to which it or any of its Group Business Entities is a party that presently affects or which would have a material adverse effect on the financial condition or prospects or business of such Party in the fulfilment of its obligations under this Agreement.⁴⁷

I/We wish to furnish the list /statement of the cases faced/facing by me/us in the past/recent projects as below;

SI.	Details of	material	Status	of	Details of	contractual	Status	of	the
No.	non-performance/contrac		the		non-compli	ance	dispute	(resol	ved
	tual non-compli	ance in	dispute(r	es	litigation/	arbitration	/pendi	ng)	
	past projects,		olved/pe	en	in the recei	nt past			
			ding)						

7. Copy of GST no., PAN, TIN and income tax return certificate are attached here⁴⁸.

ANNEX-II

Undertaking for Technical Capacity (On the Letterhead of the Bidder/Lead Member)

(Refer to Clauses 3.3.2 of the RFP)

To,

Managing Director Karnataka Renewable Energy Development Limited

Dear Sir,

Sub: Bid for Development of Solar Power Projects in the State of Karnataka

I/We hereby undertake to certify that the following details shall be furnished within twelve (12)49 months from the date of getting concurrence from KERC on the PPA for each Project: -

- 1. That the technology proposed to be used is commercially established technology and at least one project based on this technology is successfully operational for at least one year.
- 2. In case I/We decide to implement a technology different from what we have proposed in our Bid and the said technology is not listed in Clause 3.3.2 of the RFP and not as approved by MNRE as on

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the Bid Due Date, I/we shall submit any of the following documentary proof for the same indicating that the technology proposed is commercially established and at least one project based on this technology is successfully operational for at least one year:

- a. Certificate from the manufacturer
- b. Certificate from ESCOM/ or the company consuming the Power
- 3. Details of the project with location and the successful operational period of the project utilizing this technology.
- 4. <u>Following documentary evidences of clear possession of the required land/rooftop/canal top/floating area for the project shall be provided: -</u>

A. Land / rooftop area:

- o Ownership or lease hold rights (for at least 30 years) in the name of the Developer and possession of 100% of the land/rooftop area required for the project.
- o Certificate by the concerned and competent revenue/registration authority for the acquisition / ownership/ vesting of the land/rooftop area required for the project in the name of the Developer.
- o Sworn affidavit from the authorized person of the Developer listing the details of the land/rooftop area and certifying total land/rooftop area required for the project under clear possession of the Developer
- o A certified English translation from an approved translator in case above documents are in other than English Languages.
- $\frac{o\ name\ of\ the\ district,\ taluka/\ Constituency,\ village,\ total\ area,\ location\ and\ survey\ numbers}{of\ the\ land/\ rooftop\ premises\ and\ google\ coordinates/GPS}$
- o Certificate by the concerned and competent authority

B. Canal top / Floating area

- Permission letter issued from the concern appropriate authorities for utilization of the canal top and floating area for setting up of solar power project for the PPA period
- Any other applicable statutory/ regulatory/ NOC etc. as per applicable laws/ regulations/ prudent utility practices prevailing in the state of Karnataka and/or Gol
- Sworn affidavit from the authorized person of the Developer listing the details of the canal top/ floating area and certifying total canal top/ floating area required for the project under clear possession of the Developer
- A certified English translation from an approved translator in case above documents are in other than English Languages.
- Name of the district, taluka/ Constituency, village, total area, and location of the canal top/ floating area and google coordinates/GPS⁵⁰

Failure or delay on our part in achieving the above conditions shall constitute sufficient grounds for encashment of our Performance Security.

(Signature & Name of the Authorised Signatory)

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ANNEX-II A

Technical Experience of the Bidder

(Refer to Clauses 1.1.2 and 3.3.2 of the RFP)

Member Code

Item	Particulars of the Project
Title & nature of the project	
Entity for which the project was developed	
Location	
Project cost (INR Crore)	
Project Commissioned Capacity(MW (AC and DC))	
Date of commencement of project	
Date of completion/ commissioning	
Date of commercial operation of the project	
Equity shareholding as on the date of commercial operation of the	
project.	
Whether credit is being taken for the of an for demonstrating	
Eligibility Criteria from Group Business Entity (Yes/No)	
Total Units generated from the Project in kWh mentioning the	
period	

Instructions:

- 1. Bidder shall submit Technical Capacity as per Clause 3.3.2.
- 2. Provide details of only those projects that have been undertaken by the Bidder under its own name and/ or by an Group Business Entity specified in Clause 3.3.2.
- 3. A separate sheet should be filled for each project commissioned.
- 4. Member Code shall indicate NA for Not Applicable in case of Single Business Entity. For member of consortium the following abbreviation are suggested viz., LM for Lead Member and OM for Other Member.

ANNEX-II B

Format for Certificate from Chartered Accountant for Technical Experience

(On the Letterhead of the Chartered Accountant)

Certificate from the Chartered Accountant regarding development experience Date:

TO WHOMSOEVER IT MAY CONCERN

Based on its books of accounts and other published information authenticated by it, this is to certify that
This certificate is being issued to be produced before Karnataka Renewable Energy Development
Limited, for the "Development of Solar Power Projects in the State of Karnataka" as per RFP no dated
Signature and Seal of the
Chartered Accountant clearly indicating his/her
Membership number
Instructions: Datails of all the projects commissioned should be furnished

ANNEX - III

Financial Capacity of the Bidder (On the Letterhead of the Bidder/Lead Member)

(Refer to Clauses 3.3.2 of the RFP)

Bidder type	Member Code	Net Worth (INR Crores or US \$)
Single Business Entity Bidder		
Lead Member		
Other Member		
TOTAL		

Name & address of Bidder's Bankers:

- A Bidder consisting of a Single Business Entity should fill in details as per the row titled Single Business
 Entity Bidder and ignore the rows titled Consortium Members. In case of a Consortium, row titled Single
 Business Entity Bidder may be ignored.
- 2. The Bidder should provide the Financial Capacity based on its own or the Group Business Entity's financial statements. For the purpose of Financial Capacity the Bidder may, in addition to its own net worth, provide net worth of any other Group Business entity. The Financial Capacity would be summation of the net worth of the Bidder and the net worth of the Group Business Entity. In case the Bidder claims the net worth of Group Business Entity, it shall submit a certificate from the Chartered Accountant for claiming financial capability of Group Business Entity in the format set out as Annex- IV.
- Member Code shall indicate NA for Not Applicable in case of a Single Business Entity. For other Members, the following abbreviations are suggested viz. LM means Lead Member, OM means Other Member.
- 4. For conversion of US Dollars to Rupees, the rate of conversion shall be exchange rate as on the Bid Due Date as issued by Reserve Bank of India. In case of any other currency, the same shall first be converted to US Dollars as on the date 60 (sixty) days prior to the Bid Due Date, and the amount so derived in US Dollars shall be converted into Rupees at the aforesaid rate. The conversion rate of such currencies shall be the daily representative exchange rates published by the International Monetary Fund for the relevant date.

Instructions:

- 1. The Bidder/ its constituent Consortium Members shall attach copies of the balance sheets, financial statements and Annual Reports as on March 31, 2017. The financial statements shall:
 - (a) reflect the financial situation of the Bidder and its Group Business Entity where the Bidder is relying on its Group Business Entity's financials;
 - (b) be audited by a Chartered Accountant;

- (c) be complete, including all notes to the financial statements; and
- (d) correspond to accounting periods already completed and audited (no statements for partial periods shall be requested or accepted).
- (e) In case the annual accounts for the latest financial year are not audited and therefore the Bidder could not make it available, the Bidder shall give an undertaking to this effect and the Chartered Accountant shall certify the same.
- 2. For avoidance of doubt, "net worth" as per section 2 (57) of the Companies Act 2013 means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.
- 3. In the case of a Consortium, a copy of the Jt. Bidding Agreement shall be submitted in accordance with Clause 2.1.16 (i) of the RFP document.
- 4. The Bidder shall also provide the name and address of the Bankers to the Bidder.

The Bidder shall provide a certificate from the Chartered Accountant specifying the net worth of the Bidder and also specifying the methodology adopted for calculating such net worth.

ANNEX - III A

Format for Certificate from Chartered Accountant for Financial Capacity of the Bidder

(On the Letterhead of the Chartered Accountant)

Date

We have verified the relevant	statutory and other records	of M/s	[Name
of the Single Business Entity	y/Consortium Member/Grou	p Business Entity	, and certify
that the net worth is INR	Crores (Indian Rupees	Crores) or equiv	valent US\$ as
on the last date of the Fina	ncial Year/ Calendar Year	, as per the equiv	alent law in
respective foreign countries.).		*	
	•	A 11 C'	· G D.ID

All figures are in Crore INR

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Particulars	FY 2016-17 or CY 2017
Aggregate value of the paid-up share capital	[Insert the amount in
 Fully, compulsorily and mandatorily convertible 	Crore INR]
Preference shares	
 Fully, compulsorily and mandatorily convertible 	
Debentures.	
Add: All reserves created out of the profits and securities	[Insert the amount in
premium account	Crore INR]
Subtract: Accumulated losses	[Insert the amount in
	Crore INR]
Subtract: Deferred expenditure	[Insert the amount in
	Crore INR]
Subtract: Miscellaneous expenditure not written off	[Insert the amount in
	Crore INR]
Net worth* as on the last date ending Financial Year/	[Insert the amount in
Calendar Year, as per the equivalent law in respective	Crore INR]
foreign countries.	

Note: * The above Net worth does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.

We have submitted the unconsolidated audited financial statements along with the supporting notes as annexure for the said FY 2016-17 or CY 2017.

This certificate highlighting the breakup of the net worth including the reference of the various notes in the annual accounts is being issued to be produced before Karnataka Renewable Energy Development Company, for the "Development of Solar Power Projects in the State of Karnataka" vide RFP no.

Signature and Seal and Registration number of Chartered Accountant

ANNEX IV

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⁵¹ Addendum-1

Format for Certificate from Chartered Accountant for Group Business Entity (On the Letterhead of the Chartered Accountant)

Date											
				TO WHO	OMSOEVER	R IT MAY C	CONCERN				
We hav				•			of M/s		certify	that	 M/s
							as defined		,	-	,
KREDL fo	or Solo	ar Projects	in the S	tate of Ka	arnataka.						
			-		-		n the date o				
as tollow	vs. It c	an be note	ed that t	ne Bidder	shall not be	e allowed t	o change the	e shareh	iolding stri	ucture un	til the

This certificate is being issued to be produced before KREDL, Government of Karnataka.

completion of first year anniversary of the commercial operations date of the Project:52

Signature and Seal of the Chartered Accountant clearly indicating his/her membership number

⁵² Addendum-1

ANNEX - V

Statement of Legal Capacity

(To be forwarded on the letterhead of the Bidder/ Lead Member of Consortium)

Ref. Date: To, Managing Director Karnataka Renewable Energy Development Ltd. (KREDL)
Dear Sir,
I/We hereby confirm that we/ our members in the Consortium (constitution of which has been described in the Bid) satisfy the terms and conditions laid out in the RFP document.
We have agreed that (insert member's name) will act as the Lead Member of our consortium.*
We have agreed that (insert individual's name) will act as our representative/will act as the representative of the consortium on its behalf* and has been duly authorized to submit the RFP. Further, the authorised signatory is vested with requisite powers to furnish such letter and authenticate the same.
Thanking you,
Yours faithfully,
(Signature, name and designation) For and behalf of (name of the company)

*Please strike out whichever is not applicable.

ANNEX - VI Anti-Collusion Certificate

(On the Letterhead of the Bidder)

We hereby certify and confirm that in the preparation and submission of our Bid for the **Development of Solar Power Projects in the State of Karnataka**, we have not acted in concert or in collusion with any other Bidder or other person(s) and also not done any act, deed or thing which is or could be regarded as anti-competitive.

We further confirm that we have not offered nor will offer any illegal gratification in cash or kind to any person or agency in connection with the instant Bid. Dated thisDay of, (month/year) (Name of the Bidder) (Signature of the Authorised Person) (Name of the Authorised Person) Note: 1. On the Letterhead of the Bidder To be executed by all members in case of a Consortium **ANNEX VII** Format for Affidavit certifying that the Entity/Promoter/s / Director/s of Entity are not blacklisted (On a Stamp Paper of appropriate value) **Anti-Blacklisting Affidavit** We, M/s. (Single Business Entity / Lead Member / Other Member /s), (the names and addresses of the registered office) hereby certify and confirm that we or any of our promoter/s / director/s are not barred by Karnataka Renewable Energy Development Ltd. (KREDL) / any other entity of Government of Karnataka or blacklisted by any state government or central government / department / agency in India from participating in Project/s, either individually or as member of a Consortium as on the _____(Bid Due Date).

Volume I- Request for Proposal (RFP)

We further confirm that we are aware that our Bid for the Project would be liable for rejection in case any material misrepresentation is made or discovered with regard to the requirements of this RFP at any stage of the Bidding Process or thereafter during the agreement period.

Name of the Bidder

Signature of the Authorised person

Name of the Authorised Person

To be executed separately by all the Members in case of Consortium

ANNEX -VIII Declaration of Shareholding Pattern of the Bidder

I/We hereby Declare information of all the entities holding 15% or more shareholding in the Bidder, directly/indirectly. The information includes any compulsorily convertible Preference Shares and/or Debentures, a declaration of the likely shareholding after conversion of such instruments. The information provided herein clearly indicates the foreign shareholding and domestic shareholding in the Bidder (Differentiate between Foreign Shareholding and Domestic Shareholding):

(Information on shareholding not more than seven (7) days from the date of submission of Technical Bid)⁵³.

SI. No	Name of the Shareholder	Domestic Share holder	Foreign Share holder	Percentage of Share holding
1.				
2.				
•••				

Yours faithfully, (Signature of the Authorised signatory)

Note: If no entity is holding morethan 15%, then the format shall be uploaded stating "Not Applicable"

⁵³ Addendum-1

ANNEX-IX Information to be Furnished by the Bidder in Ms Excel Format

Information and details to be furnished from the bidder is set out in MS Excel Format titled Annex – IX and the same may be downloaded from the website. The details to be provided include the following:

- 1. Checklist
- 2. Detail of Bidders including its Group Business Entity(ies) whose Financial Capacity is claimed by the Bidder
- 3. Technical and Financial Capacity

ANNEX X

Format for "NO DEVIATION CERTIFICATE" certifying that the Bidding Entity has not taken any deviation (On the Letter head of the Bidding Entity — Single Business Entity or Lead Member of the consortium)

No Deviation Certificate

I/ We, M/s. (Single Business Entity and/or Group Business Entity and/or Lead Member and/or Other Members – as applicable), (the names and addresses of the registered office) hereby certify and confirm that we have read the clauses and provisions of the RFP and draft PPA, amendments, addendums & clarifications issued thereafter and the stipulation of all clauses and provisions are acceptable to us, and we have not taken any deviation whatsoever to any of the clauses and provisions:

Declaration of deviation considered by the Bidding entity, if any :

Name of the conditions	Reference clause no.	Deviation considered
Cost of RFP documents (Non-refundable)		
(Demand Draft for INR 10,000) plus GST		
Cost of application fee (Non-refundable)		
(Demand Draft for INR 10,000 plus GST of		
18%)		
Online Bid Security		
(INR 10 Lakh)		
Demand Draft for additional Bid Security		
(INR 10 Lakh)		
BG for additional Bid Security		
(INR 10 Lakh/ MW)		
APPENDIX - I		
Letter of Bid		
ANNEX - I		
Details of Bidder		
ANNEX - II		
Undertaking for Technical Capacity		
ANNEX - II A		
Technical Experience of the Bidder		
ANNEX - II B		
Format for Certificate from Chartered		
Accountant for Technical Experience		
ANNEX - III		
Financial Capacity of the Bidder		
ANNEX - III A		
Format for Certificate from Chartered		
Accountant/Independent Auditor for		
Financial Capacity of the Bidder		
ANNEX - IV		
Format for Certificate from Chartered		
Accountant/ Independent Auditor for Group		
Business Entity		
ANNEX - V		
Statement of Legal Capacity		

Name of the conditions	Reference clause	Deviation considered
Name of the conditions	no.	Deviation considered
ANNEX - VI		
Anti-Collusion Certificate		
ANNEX - VII		
Format for Affidavit certifying that the		
Entity/Promoter/s / Director/s of Entity are		
not blacklisted		
ANNEX - VIII		
Declaration of Shareholding Pattern of the		
Bidder		
ANNEX - IX		
Information to be Furnished by the Bidder in		
MS Excel Format		
ANNEX - IX		
No Deviation Certificate		
APPENDIX - II		
Power of Attorney for signing of Bid		
APPENDIX - III		
Power of Attorney for Lead Member of		
Consortium		
APPENDIX - IV		
Bank Guarantee for Bid Security		
APPENDIX - V		
Joint Bidding Agreement		
APPENDIX – VI		
Format for Quoting Taluka/ Constituency and		
Capacity in MW		
Any other deviation in RFP		
Draft PPA		

Instruction for the above table: Please mention "No deviation considered" against each line item in case the Bidder is not proposing deviation whatsoever to any of the clauses and provisions of the RFP and draft PPA"). The Bidding Entity shall be considered as Non-Responsive in case this ANNEX – X is not submitted by the Bidding Entity.

We further confirm that we are aware that our Bid for the Project would be liable for rejection in case any material misrepresentation is made or discovered with regard to the requirements of this RFP at any stage of the Bidding Process or thereafter during the agreement period.

Dated this	Day of	, 20
Name of the Bidde	er	
Signature of the A	uthorised person	
Name of the Autho	orised Person	

ANNEX XI 54

(Certification for not availing/ to avail subsidy/ grant/ central financial assistance from MNRE and/or any other State Government and/or any other Central Government)

This is to certify that we, [insert the name of the Bidder] have applied for the installation of solar projects on either land or rooftop or floating area or canal top or combination of either of the above for the Project to be implemented at a location within the geographical boundary of the respective Talukas/ Legislative Constituencies of Karnataka for participating under this RFP and we have not availed any subsidy/ grant/ central financial assistance from Ministry of New and Renewable Energy (MNRE) and/or any other State Government and/or any other Central Government, in this regard.

We hereby further also agree not to claim any subsidy/ grant/ central financial assistance either from MNRE and/or any other State Government and/or any other Central Government for the same. In case it is found that we have availed any subsidy/ grant/ central financial assistance from MNRE and/or any other State Government and/or any other Central Government then KREDL, at its own discretion, can cancel all the capacities quoted in our Bids and the Bid Security/ Performance Security (if any) as submitted by us can also be forfeited. Further, KREDL can blacklist us for participating in any further Bid in KREDL up to the level of participating in any tender for Government of Karnataka.

Signature of
the Bidder:
Date & Place

⁵⁴ Addendum-5

Volume I- Request for Proposal (RFP)

APPENDIX - II

Power of Attorney for signing of Bid

(To be executed on Stamp paper of appropriate value)

registered	nen by these presents, We, office) do hereby irrevocably conter/wife of	onstitute, nominate, ap	point and author	
, -	, who is [presen		•	,
	e position of			
	Attorney") to do in our name and on			
required i	n connection with or incidental to	submission of our Bid	for the Develop	ment of Solar Powe
Projects in	n the State of Karnataka as per R	RFP no dated	, propo	sed by the Karnatako
Renewabl	e Energy Development Limited (the	"KREDL") including but	not limited to sig	ning and submission o
all applica	ations, Bids and other documents ar	nd writings, participate	in Bidders' and	other conferences and
providing	information / responses to KREDL	, representing us in o	all matters befor	re KREDL, signing and
	of all contracts including the draft P		-	
-	dealing with KREDL in all matters in			
said Proje	ct and/or upon award thereof to u	s and/or till the enterin	ig into the PPA w	ith the ESCOM.
The Project	t(s) proposed by us are:			
me rrojec	(3) proposed by 03 are.			
SI. No	Category (General Category	Details of	Proposed	Proposed
	(Schedule 3(A)/ Local Module	Proposed Location	Technology	Capacity
	Manufacturing Category	(55Taluka/		
	(Schedule 3(B))	Constituencies,		
		District)		
1.				
lawfully d by this Po powers he IN WITN	nereby agree to ratify and confirm one or caused to be done by our sai wer of Attorney and that all acts, o preby conferred shall and shall alwo ESS WHEREOF WE,	d Attorney pursuant to deeds and things done ays be deemed to have, TH	and in exercise o by our said Atto e been done by t IE ABOVE NAM OF	f the powers conferred rney in exercise of the us. IED PRINCIPAL HAVI , 20**.
			or	
			iignature)	alaba sa N
		(1)	lame, Title and A	(ddress)
Witnesses	•			
1				
2				
Accepted				[Notarised]
55 Addendu	um-1			

67

(Signature)

(Name, Title and Address of the Attorney) *Notes:*

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s)
- Also, wherever required, the Bidder should submit for verification the extract of the charter documents
 and documents such as a Board resolution, power of attorney in favour of the person executing this
 Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague Legislation Convention 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Appostille certificate.

APPENDIX - III

Power of Attorney for Lead Member of Consortium

(To be executed on Stamp paper of appropriate value)

Whereas the Karnataka Renewable Energy Development Ltd. ("KREDL") has invited Bids from qualified

parties for the "Development of Solar P	Power Projects in the S	tate of Karnataka" ("the	Project").
Whereas,,	, and	(collectively the "C	Consortium") being
Members of the Consortium are interes conditions of the Request for Proposal ar	•	•	
Whereas, it is necessary for the Member	rs of the Consortium to	designate one of them a	s the Lead Member
with all necessary power and authority to	o do for and on behalf	of the Consortium, all act	s, deeds and things
as may be necessary in connection with t	he Consortium's Bid for	the Project and its execu	ıtion.
NOW THEREFORE KNOW ALL MEN BY	THESE PRESENTS		
We, having our registe	ered office at	, M/s	, having our
registered office at,	and M/s	, having our reç	gistered office at
referred to as the "Principals") do hereby			
M/s, having its register	•		•
Consortium, as the Lead Member and tru			
the "Attorney") and hereby irrevocably	authorise the Attorney	(with power to sub-deleg	gate) to conduct all
business for and on behalf of the Consor	tium and any one of us	during the Bidding Proce	ss and, in the event
the Consortium is awarded the Right, du	uring the execution of t	he Project, and in this re	gard, to do on our
behalf and on behalf of the Consortium,	all or any of such acts, o	deeds or things as are ne	cessary or required
or incidental to the submission of its Bid f	• • •	•	-
all applications, Bids and other docume	•	•	•
respond to queries, submit information/ c			
to acceptance of the Bid of the Consortiu			-
KREDL, and/ or any other Government A or arising out of the Consortium's Bid for with KREDL.	• • • • • • • • • • • • • • • • • • • •		
WILL INCEPT			

The Project(s) proposed by us are:

SI. No	Category (General Category	Details of	Proposed	Proposed
	(Schedule 3(A)/ Local Module	Proposed Location	Technology	Capacity
	Manufacturing Category	(Village, Taluka/		
	(Schedule 3(B))	Constituency,		
		District)		
1.				

done or caused Power of Attorn hereby conferro	to be done by our ney and that all ac ed shall and shall c	said Attorney pursua ts, deeds and things o Ilways be deemed to	nt to and in exercise of done by our said Attorn have been done by us	cts, deeds and things lawfully the powers conferred by this ey in exercise of the powers Consortium. THIS POWER OF ATTORNEY
	DAY OF			
				(Name & Title)
				(Name & Title)
			For	(Name & Title)
Witnesses:				
1				
2				
(Executants)				
To be executed	d by all the Membe	ers of the Consortium)		

Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Also, wherever required, the Bidder should submit for verification the extract of the charter documents
 and documents such as a resolution/ power of attorney in favour of the person executing this Power of
 Attorney for the delegation of power hereunder on behalf of the Bidder.
- For a Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being issued. However, the Power of Attorney provided by Bidders from countries that have signed the Hague Legislation Convention 1961 are not required to be legalised by the Indian Embassy if it carries a conforming Appostille certificate.

APPENDIX - IV

Bank Guarantee for Bid Security

(To be executed on Stamp paper of appropriate value)

D.C	Dated:
1	In consideration of you,, having its office at, (hereinafter referred to as "Authority", which expression shall unless it be repugnant to the subject or context thereof include its, successors and assigns) having agreed to receive the Bid of [a Company registered under provision of the Companies Act, 1956 or equivalent law abroad] and having its registered office at [and acting on behalf of its Consortium] (hereinafter referred to as the "Bidder" which expression shall unless it be repugnant to the subject or context thereof include its/their executors administrators, "Development of Solar Power Projects in the State of Karnataka" (hereinafter referred to as "the Project") pursuant to the RFP Document dated ****** issued in respect of the Project and other related documents (hereinafter collectively referred to as "Bidding Documents"), we [Name of the Bank] having our registered office at and one of its branches at (hereinafter referred to as the "Bank"), at the request of the Bidder, do hereby in terms of Clause 2.1.7 read with Clause 2.20 of the RFP, irrevocably, unconditionally and without reservation guarantee the due and faithful fulfilment and compliance of the terms and conditions of the Bidding Documents (including the RFP Document) by the said Bidder and unconditionally and irrevocably undertake to pay forthwith to Authority an amount of INR (Rupees) (calculated at INR 10,00,000/- (Rupees Ten Lakhs only) per MW of the proposed capacity less the amount of Bid Security paid through E-payment) as bid security (hereinafter referred to as the "Bid Security") as our primary obligation without any demur, reservation, recourse, contest or protest and without reference to the Bidder if the Bidder shall fail to fulfil or comply with all or any of the terms and conditions contained in the said Bidding Documents.
2	Any such written demand made by Authority stating that the Bidder is in default of the due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents shall be final, conclusive and binding on the Bank.
3	We, the Bank, do hereby unconditionally undertake to pay the amounts due and payable under this Guarantee without any demur, reservation, recourse, contest or protest and without any reference to the Bidder or any other person and irrespective of whether the claim of Authority is disputed by the Bidder or not merely on the first demand from Authority stating that the amount claimed is due to Authority by reason of failure of the Bidder to fulfil and comply with the terms and conditions contained in the Bidding Documents including failure of the said Bidder to keep its Bid open during the Bid Validity Period as set forth in the said Bidding Documents for any reason whatsoever. Any such demand made on the Bank shall be conclusive as regards amount due and payable by the Bank under this Guarantee. However, our liability under this Guarantee shall be restricted to an amount not exceeding INR
4	This Guarantee shall be irrevocable and remain in full force for a period of 180 (One Hundred and Eighty) days from the Bid Due Date inclusive of a claim period of 60 (sixty) days or for such extended period as may be mutually agreed between Authority and the Bidder, and agreed to by the Bank, and shall continue to be enforceable till all amounts under this Guarantee have been paid.

- We, the Bank, further agree that Authority shall be the sole judge to decide as to whether the Bidder is in default of due and faithful fulfilment and compliance with the terms and conditions contained in the Bidding Documents including, inter alia, the failure of the Bidder to keep its Bid open during the Bid Validity Period set forth in the said Bidding Documents, and the decision of Authority that the Bidder is in default as aforesaid shall be final and binding on us, notwithstanding any differences between Authority and the Bidder or any dispute pending before any Court, Tribunal, Arbitrator or any other Authority.
- The Guarantee shall not be affected by any change in the constitution or winding up of the Bidder or the Bank or any absorption, merger or amalgamation of the Bidder or the Bank with any other person.
- In order to give full effect to this Guarantee, Authority shall be entitled to treat the Bank as the principal debtor. Authority shall have the fullest liberty without affecting in any way the liability of the Bank under this Guarantee from time to time to vary any of the terms and conditions contained in the said Bidding Documents or to extend time for submission of the Bids or the Bid validity period or the period for conveying acceptance of Letter of Award by the Bidder or the period for fulfilment and compliance with all or any of the terms and conditions contained in the said Bidding Documents by the said Bidder or to postpone for any time and from time to time any of the powers exercisable by it against the said Bidder and either to enforce or forbear from enforcing any of the terms and conditions contained in the said Bidding Documents or the securities available to Authority, and the Bank shall not be released from its liability under these presents by any exercise by Authority of the liberty with reference to the matters aforesaid or by reason of time being given to the said Bidder or any other forbearance, act or omission on the part of Authority or any indulgence by Authority to the said Bidder or by any change in the constitution of Authority or its absorption, merger or amalgamation with any other person or any other matter or thing whatsoever which under the law relating to sureties would but for this provision have the effect of releasing the Bank from its such liability.
- Any notice by way of request, demand or otherwise hereunder shall be sufficiently given or made if addressed to the Bank and sent by courier or by registered mail to the Bank at the address set forth herein.
- 9 We undertake to make the payment on receipt of your notice of claim on us addressed to [name of Bank along with branch address] and delivered at our above branch that shall be deemed to have been duly authorized to receive the said notice of claim.
- 10 It shall not be necessary for Authority to proceed against the said Bidder before proceeding against the Bank and the guarantee herein contained shall be enforceable against the Bank, notwithstanding any other security which Authority may have obtained from the said Bidder or any other person and which shall, at the time when proceedings are taken against the Bank hereunder, be outstanding or unrealised.
- 11 We, the Bank, further undertake not to revoke this Guarantee during its currency except with the previous express consent of Authority in writing.
- 12 The Bank declares that it has power to issue this Guarantee and discharge the obligations contemplated herein, the undersigned is duly authorized and has full power to execute this Guarantee for and on behalf of the Bank.

Signed and Delivered by	Bank	
By the hand of Mr./Ms $_$, its	and authorized official.
Signature of the Authorize	ed Signatory) (Official Seal)	

APPENDIX V

Joint Bidding Agreement

(To be executed on Stamp paper of appropriate value) (Refer Clause 2.1.16(i))

THIS JO	OINT BIDDING	G AGREEMENT is entered into o	n this the day of	· 20
	AMONGST			
1.	-	having its registered office a ssion shall, unless repugnant to		
			AND	
2.	•	having its registered office at ssion shall, unless repugnant to		
			AND	
3.	•	having its registered office at ssion shall, unless repugnant to t		
		nentioned parties of the FIRST, S ' and each is individually referr		are collectively referred to a
	WHEREAS,			
Α.	principal off repugnant to invited Bids selection of	, established under the ices at] (hereinal to the context or meaning thereo (the "Bids") by its Request fo bidders for "Development of birough public private partnership	ter referred to as "KREDL" of, include its administrator r Proposal dat Solar Power Projects in t	which expression shall, unless, successors and assigns) has ed(the "RFP") for
В.	accordance the Project.	are interested in jointly bidding with the terms and conditions of		
	SI.No	Details of Proposed Location (Tehsil, District)	Proposed Technology	Proposed Capacity
	<u> </u>	I .	I	

^{*} The number of Parties will be shown here, as applicable, subject however to a maximum of 3 (three).

SI.No	Details of Proposed Location (Tehsil, District)	Proposed Technology	Proposed Capacity
2.			
3.			
4.			
5.			
6.			

C. It is a necessary condition under the RFP document that the members of the Consortium shall enter into a Joint Bidding Agreement and furnish a copy thereof with the Bid.

NOW IT IS HEREBY AGREED as follows:

1. Definitions and Interpretations

In this Agreement, the capitalised terms shall, unless the context otherwise requires, have the meaning ascribed thereto under the RFP.

2. Consortium

The Parties do hereby irrevocably constitute a consortium (the "Consortium") for the purposes of jointly participating in the Bidding Process for the Project.

The Parties hereby undertake to participate in the Bidding Process only through this Consortium and not individually and/ or through any other consortium constituted for this Project, either directly or indirectly or through any of their Group Business Entity.

3. Covenants

The Parties hereby undertake that in the event the Consortium is declared the selected Bidder and awarded the Project, it shall incorporate a special purpose vehicle (the "SPV") under the Indian Companies Act 1956 for entering into a PPA with KREDL and for performing all its obligations as the Developer in terms of the PPA for the Project.

4. Role of the Parties

The Parties hereby undertake to perform the roles and responsibilities as described below:

- a) Party of the First Part shall be the Lead member of the Consortium and shall have the power of attorney from all Parties for conducting all business for and on behalf of the Consortium during the Bidding Process and until the Financial Close is met under the PPA when all the obligations of the SPV shall become effective;
- b) {Party of the Second Part shall be _____ and}

c) {Party of the Third Part shall be	}
--------------------------------------	---

5. Joint and Several Liability

The Parties do hereby undertake to be jointly and severally responsible for all obligations and liabilities relating to the Project and in accordance with the terms of the RFP document.

Shareholding in the SPV

The Parties agree that the proportion of shareholding among the Parties in the SPV shall be as follows:

First Party:
Second Party:
{Third Party:}

The Parties undertake that the members in the consortium shall hold equity as follows:

7. The Members of the Consortium shall collectively hold at least 51% of subscribed and paid up equity share capital of the SPV at all times until first anniversary of the commercial operations date of the Project. Lead Member shall have 26% shareholding of the SPV until first anniversary of the commercial operations date of the Project.

8. Representation of the Parties

Each Party represents to the other Parties as of the date of this Agreement that:

- a. Such Party is duly organised, validly existing and in good standing under the laws of its incorporation and has all requisite power and authority to enter into this Agreement;
- b. The execution, delivery and performance by such Party of this Agreement has been authorised by all necessary and appropriate corporate or governmental action and a copy of the extract of the charter documents and board resolution/ power of attorney in favour of the person executing this Agreement for the delegation of power and authority to execute this Agreement on behalf of the Consortium Member is annexed to this Agreement, and will not, to the best of its knowledge:
 - i. require any consent or approval not already obtained;
 - ii. violate any Applicable Law presently in effect and having applicability to it;
 - iii. violate the memorandum and articles of association, by-laws or other applicable organisational documents thereof;

- iv. violate any clearance, permit, concession, grant, license or other governmental authorisation, approval, judgment, order or decree or any mortgage agreement, indenture or any other instrument to which such Party is a party or by which such Party or any of its properties or assets are bound or that is otherwise applicable to such Party; or
- v. create or impose any liens, mortgages, pledges, claims, security interests, charges or Encumbrances or obligations to create a lien, charge, pledge, security interest, encumbrances or mortgage in or on the property of such Party, except for encumbrances that would not, individually or in the aggregate, have a material adverse effect on the financial condition or prospects or business of such Party so as to prevent such Party from fulfilling its obligations under this Agreement;
- c. This Agreement is the legal and binding obligation of such Party, enforceable in accordance with its terms against it; and
- d. There is no ongoing⁵⁶ litigation pending or, to the best of such Party's knowledge, threatened to which it or any of its Group Business Entities is a party that presently affects or which would have a material adverse effect on the financial condition or prospects or business of such Party in the fulfilment of its obligations under this Agreement.

9. Termination

This Agreement shall be effective from the date hereof and shall continue in full force and effect until the Financial Close of the Project is achieved under and in accordance with the PPA, in case the Project is awarded to the Consortium. However, in case the Consortium is either not pre-qualified for the Project or does not get selected for award of the Project, the Agreement will stand terminated in case the Bidder is not pre-qualified or upon return of the Bid Security by KREDL to the Bidder, as the case may be.

10. Miscellaneous

This Joint Bidding Agreement shall be governed by laws of India.

The Parties acknowledge and accept that this Agreement shall not be amended by the Parties without the prior written consent of KREDL.

IN WITNESS WHEREOF THE PARTIES ABOVE NAMED HAVE EXECUTED AND DELIVERED THIS AGREEMENT AS OF THE DATE FIRST ABOVE WRITTEN.

SIGNED, SEALED AND DELIVERED For and on behalf of

LEAD MEMBER by:

-

⁵⁶ Addendum-1

(Signature) (Name) (Designation) (Address)

SIGNED, SEALED AND DELIVERED For and on behalf of

SECOND PART

(Signature) (Name) (Designation) (Address)

SIGNED, SEALED AND DELIVERED For and on behalf of

THIRD PART

(Signature) (Name) (Designation) (Address)

In the presence of:

1. 2.

Notes:

- The mode of the execution of the Joint Bidding Agreement should be in accordance with the
 procedure, if any, laid down by the Applicable Law and the charter documents of the
 executant(s) and when it is so required, the same should be under common seal affixed in
 accordance with the required procedure.
- 2. Each Joint Bidding Agreement should attach a copy of the extract of the charter documents and documents such as resolution / power of attorney in favour of the person executing this Agreement for the delegation of power and authority to execute this Agreement on behalf of the Consortium Member.
- For a Joint Bidding Agreement executed and issued overseas, the document shall be legalized by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney has been executed.

APPENDIX — VI Format for Quoting Taluka/ Constituency and Capacity in MW

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Managing Director
Karnataka Renewable Energy Development Ltd.
No.39, "Shanthigruha" Bharath Scots & Guides Building,
Palace Road.
Bangalore-560 001

Re: Development of Solar Power Projects in the State of Karnataka

Sir,

We hereby submit our quoted taluka/ Constituency and capacity

SI.No	Category [Bidder to mention Schedule 3(A) or 3 (B)]	Details of Proposed Location (Taluka/Constituency)	Proposed Capacity, MW
1.			
2.			
3.			
4.			
5.			
6.			

We have reviewed all the terms and conditions of the RFP and undertake to abide by all the terms and conditions contained therein. We hereby declare that there are, and shall be no deviations from the stated terms in the RFP Document.

Yours faithfully,
or and on behalf of
Name of the Bidder ⁵⁷)
Signature of Authorized Signatory) Name and designation of the Authorised Person)

Important Note: The Financial Bid of the Bidder shall be submitted only through E-Procurement Website. Financial bid shall be submitted at the slot provided for Financial Bid only. If the price is disclosed anywhere in the technical bid, the bid shall be rejected. Any Financial Bid received in the physical form shall be considered as a non-responsive Bid and would be rejected.

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⁵⁷ In case of Consortium, names of all members of Consortium

Schedule 1

Technical Qualification requirement in case of Solar PV Project

The following are some of the technical measures required to ensure quality of equipment used in grid connected solar photovoltaic power projects:

1. SPV Modules

1.1. The SPV modules used in the grid solar power projects must qualify to the latest edition of any of the following IEC PV module qualification test or equivalent BIS standards.

Crystalline Silicon Solar Cell Modules IEC 61215

Thin Film Modules IEC 61215⁵⁸
Concentrator PV modules IEC 62108

1.2. In addition, SPV modules must qualify to IEC 61730 for safety qualification testing at 1000V DC or higher.

The modules to be used in a highly corrosive atmosphere throughout their lifetime must qualify to IEC 61701.

2. Power Conditioners/ Inverters

The Power Conditioners/ Inverters of the SPV power plants must conform to the latest edition of IEC/ equivalent Standards as specified below:

Efficiency Measurements IEC 61683

Environmental Testing IEC 60068 -2/IEC 62093

EM Compatibility (EMC) IEC 61000-6-2, IEC 61000-6-4 & other

relevant parts of IEC 61000

Electrical safety IEC 62103/ IEC 62109-1&2

Anti-Islanding Protection IEEE 1547/IEC 62116/UL 1741 or

equivalent BIS Standards

3. Other Sub-systems/ Components:

Other subsystems/components used in the SPV power plants (Cables, Connectors, Junction Boxes, Surge Protection Devices, etc.) must also conform to the relevant international/national Standards for Electrical Safety besides that for Quality required for ensuring Expected Service Life and Weather Resistance. It is recommended that the Cables of 600-1800 Volts DC for outdoor installations should comply with the BS EN 50618:2014/2pfg 1169/08.2007 for service life expectancy of 25 years.

4. Authorized Test Centers

The PV modules/Power Conditioners deployed in the power plants must have valid test certificates for their qualification as per above specified IEC/ BIS Standards by one of the NABL Accredited Test Centers in India. In case of module types like Thin Film and CPV / equipment for which such Test facilities may not exist in India at present, test certificates from reputed ILAC Member Labs abroad will be acceptable.

5. Warranty

PV modules used in grid solar power plants must be warranted for output wattage, which should not be less than 90% (ninety per cent) at the end of 10 (ten) years and 80% (eighty per cent) at the end of 25 (twenty-five) years.

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⁵⁸ Addendum-2

6. Identification and Traceability

Each PV module used in any solar power project must use a RF identification tag. The following Information must be mentioned in the RFID used on each module (This can be inside or outside the laminate, but must be able to withstand harsh environmental conditions.)

- i. Name of the manufacturer of PV Module
- ii. Name of the Manufacturer of Solar cells
- iii. Month and year of the manufacture (separately for solar cells and module)
- iv. Country of origin (separately for solar cells and module)
- v. I-V curve for the module at Standard Test Condition (1000 W/m2, AM 1.5, 250C)
- vi. Wattage, Im, Vm and FF for the module
- vii. Unique Serial No and Model No of the module
- viii. Date and year of obtaining IEC PV module qualification certificate
- ix. Name of the test lab issuing IEC certificate
- x. Other relevant information on traceability of solar cells and module as per ISO 9000

Site owners would be required to maintain accessibility to the list of Module IDs along with the above parametric data for each module.

7. Performance Monitoring:

All grid solar PV power projects must install necessary equipment to continuously measure solar radiation, ambient temperature, wind speed and other weather parameters and simultaneously measure the generation of DC power as well as AC power generated from the plant. They will be required to submit this data to Procurer and MNRE or any other designated agency on line and/or through a report on regular basis every month for the entire duration of PPA. In this regard they shall mandatorily also grant access to Procurer and MNRE or any other designated agency to the remote monitoring portal of the power plants on a 24X7 basis.

8. Safe Disposal of Solar PV Modules:

The developers will ensure that all Solar PV modules from their plant after their 'end of life' (when they become defective/ non-operational/ non-repairable) are disposed of in accordance with the "e-waste (Management and Handling) Rules, 2011" notified by the Government and as revised and amended from time to time.

Schedule 2

Solar Tariff Order issued by KERC

Letter issued by KERC with reference to "KERC letter no. KERC/S/F-31/Vol-1207/17-18/1785" dated 11 January 2018 to be termed as the "Benchmark Tariff". Currently, the Benchmark Tariff is the current APPC of Rs. 3.57 per unit. The letter issued by KERC is provided in Annexure-1 of this Addendum-9, for reference of the Bidders. In case the Bidder quotes the Effective Tariff higher than the Benchmark Tariff of Rs. 3.57 per unit, such Bids submitted by the Bidder shall be summarily rejected by KREDL⁵⁹

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⁵⁹ Addendum-9

Volume I- Request for Proposal (RFP)

Schedule 3 (A)

The list of 33 Talukas/ Constituencies as provided in NIT.

Schedule 3 (B)

The list of 10 Talukas/ Constituencies as provided in NIT.

Schedule 4

Grid map of KPTCL can be downloaded from the following link: $\frac{\text{http:}//218.248.45.137/\text{GridmapMay2015}}{\text{A4.pdf}} \text{ or as published from time.}$